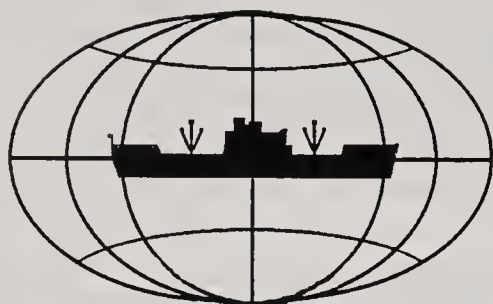


Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

345

U.S. EXPORT SALES



- Outstanding Export Sales
(Unshipped Balances)
on JAN. 23, 1997
- Export Shipments in
Current Marketing Year
- Daily Sales Reported
JAN. 17 - 23, 1997

As Reported by Exporters

USDA
NAT. AGRIC. LIBRARY
JAN 23 1997
FTB-1 P 2:21



U.S. DEPARTMENT
OF AGRICULTURE
WASHINGTON, D.C. 20250

FOREIGN
AGRICULTURAL
SERVICE

FOR RELEASE AT 8:30 AM

JANUARY 30, 1997

U.S. EXPORT SALES
EXPLANATION APPLICABLE TO ALL TABLES

THIS REPORT IS BASED ON REPORTS SUBMITTED BY PRIVATE EXPORTERS AND IS AVAILABLE IN "HARD COPY", ON THE "USDA HOMEPAGE", ON "STAT-USA" ELECTRONIC BULLETIN BOARD, AND ON "FAX-ON-DEMAND" FROM THE FOREIGN AGRICULTURAL SERVICE. OUTSTANDING EXPORT SALES AS REPORTED AND COMPILED WITH OTHER DATA GIVE A SNAPSHOT VIEW OF THE CURRENT CONTRACTING SCENE. AT ANY GIVEN TIME IN THE COURSE OF A MARKETING YEAR, OUTSTANDING SALES DO NOT BEAR A CONSISTENT RELATIONSHIP TO EVENTUAL EXPORT SHIPMENTS. A MEANINGFUL EXPORT PROJECTION IS NOT OBTAINABLE BY THE SIMPLY ADDING OUTSTANDING SALES TO EXPORTS TO DATE. THE LATTER DATA, ALONE, PROVIDE A MORE RELIABLE MEASURE OF CURRENT EXPORT ACTIVITY THAN MAY BE DERIVED FROM A YEAR-TO-YEAR COMPARISON OF OUTSTANDING SALES.

FOR THE HARD COPY, ALL COUNTRIES WITH OUTSTANDING SALES OR ACCUMULATED EXPORTS ARE INCLUDED FOR EACH CLASS OF WHEAT, ALL WHEAT, WHEAT PRODUCTS, CORN, SOYBEANS, SOYBEAN CAKE AND MEAL, AMERICAN PIMA COTTON, ALL UPLAND COTTON, WHOLE CATTLE HIDES, AND WET BLUES (UNSPLIT AND GRAIN SPLIT). FOR OTHER COMMODITIES, COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES OR ACCUMULATED EXPORTS ARE NOT SHOWN SEPARATELY BUT ARE INCLUDED IN REGION TOTALS. THE ELECTRONIC VERSIONS INCLUDE ALL COUNTRIES, AS WELL AS THE BREAKDOWN BY CLASSES FOR RICE AND COTTON.

WHEAT PRODUCTS INCLUDE: ALL WHEAT FLOUR (INCLUDING CLEARS), BULGUR, SEMOLINA, FARINA AND ROLLED, CRACKED AND CRUSHED WHEAT.

REGIONS MAY NOT ADD DUE TO ROUNDING. ASTERISK (*) DENOTES QUANTITY IS LESS THAN .05. EXPORTS FOR OWN ACCOUNT INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S. TO FOREIGN PORTS.

CONVERSION FACTORS: BUSHEL OR CWT PER METRIC TON 1/

| COMMODITY | UNIT | POUNDS PER UNIT | NUMBER OF UNITS PER METRIC TON |
|---------------|------|--------------------|-----------------------------------|
| WHEAT | BU | 60 | 36.743333 |
| SOYBEANS | BU | 60 | 36.743333 |
| CORN | BU | 56 | 39.367857 |
| GRAIN SORGHUM | BU | 56 | 39.367857 |
| BARLEY | BU | 48 | 45.929166 |
| OATS | BU | 32 | 68.893750 |
| RICE | CWT | 100 | 22.046 |

1/ A METRIC TON EQUALS 2,204.6 POUNDS

#####

ADDITIONAL INFORMATION CONCERNING THE EXPORT SALES REPORTING SYSTEM AND THE DATA PRESENTED HEREIN CAN BE OBTAINED BY CONTACTING EXPORT SALES REPORTING, FOREIGN AGRICULTURAL SERVICE, WASHINGTON, D.C. 20250, TELEPHONE: (202) 720-3273 OR FAX: (202) 690-3273.

METHODS OF OBTAINING DATA CONTAINED IN THIS REPORT INCLUDE:

HARD COPY: SUBSCRIPTION FROM THE NATIONAL TECHNICAL INFORMATION SERVICE (NTIS)
COST -- DOMESTIC \$175.00 FOREIGN AIRMAIL \$320.00

ADDRESS: U.S. DEPARTMENT OF COMMERCE, TECHNOLOGY ADMINISTRATION, NATIONAL
TECHNICAL INFORMATION SERVICE, SPRINGFIELD, VA 22161 TELEPHONE (703) 487-4630

HOMEPAGE: <http://www.fas.usda.gov/ffas/>

BULLETIN BOARD FAX: SET YOUR FAX MACHINE FOR POLLING AND DIAL
SUMMARY DATA 202 690-3275
COTTON 202 690-3273
CATTLE HIDES AND SKINS 202 690-3270

FAX-ON-DEMAND: FROM YOUR FAX MACHINE WITH A TELEPHONE HANDSET, DIAL 202-720-7000 AND FOLLOW INSTRUCTIONS TO RECEIVE THE REPORT BY COMMODITY GROUPINGS.

#####

THE UNITED STATES DEPARTMENT OF AGRICULTURE (USDA) PROHIBITS DISCRIMINATION IN ITS PROGRAMS ON THE BASIS OF RACE, COLOR, NATIONAL ORIGIN, SEX, RELIGION, AGE, DISABILITY, POLITICAL BELIEFS AND MARITAL OR FAMILIAL STATUS. (NOT ALL PROHIBITED BASES APPLY TO ALL PROGRAMS). PERSONS WITH DISABILITIES WHO REQUIRE ALTERNATIVE MEANS OF COMMUNICATION OF PROGRAM INFORMATION (BRAILLE, LARGE PRINT, AUDIOTAPE, ETC.) SHOULD CONTACT THE USDA OFFICE OF COMMUNICATIONS AT (202) 720-2791.

TO FILE A COMPLAINT, WRITE THE SECRETARY OF AGRICULTURE, U.S. DEPARTMENT OF AGRICULTURE, WASHINGTON, D.C., 20250, OR CALL 1-800-245-6340 (VOICE) OR (202) 720-1127 (TDD). USDA IS AN EQUAL OPPORTUNITY EMPLOYER.

Export Sales Highlights

This summary is based on reports from exporters for the period January 17 - 23, 1997.

Wheat: Net sales of 422,900 metric tons (MT) were off 28 percent from the previous week, but 59 percent above the 4-week average. The major increases were for unknown destinations (55,100 MT), Israel (46,400 MT), Venezuela (40,200 MT), Mexico (35,400 MT), and Egypt (35,000 MT). Exports of 285,200 MT were 17 percent below the prior week, but up 2 percent from the 4-week average. The primary destinations were the Philippines (76,600 MT), Japan (41,200 MT), Mexico (32,300 MT), and Pakistan (31,500 MT).

Corn: Net sales of 1,285,400 MT--the largest since the marketing-year began--were 2 percent above the week earlier and four-fifths above the 4-week average. Major increases were recorded for Taiwan (473,200 MT), Japan (428,900 MT), Mexico (60,800 MT), Indonesia (60,500 MT), and South Korea (53,900 MT). Exports of 1,093,200 MT were 18 percent below the prior week, but 3 percent over the 4-week average. Japan (567,700 MT) was the leading destination, followed by Colombia (98,800 MT), Taiwan (84,000 MT), and Indonesia (60,500 MT).

Barley: Sales of 41,400 MT were more than two times the prior week. The buyers were Japan (41,200 MT) and Mexico (200 MT). Exports of 29,200 MT were to Japan (20,600 MT) and Mexico (8,600 MT).

Sorghum: Net sales of 113,000 MT were up one-half from the previous week and one-third above the 4-week average. The major buyers were Japan (54,300 MT), Mexico (31,800 MT), and Turkey (30,100 MT). Decreases of 21,900 MT were reported for unknown destinations. Exports of 195,200 MT--a marketing-year high--improved 11 percent from the prior week and 77 percent from the 4-week average. Japan (113,600 MT) was the primary destination.

Rice: Net sales of 70,500 MT were down 42 percent from the week earlier, but up 29 percent from the 4-week average. The major buyers were Saudi Arabia (19,000 MT), the Netherlands (13,400 MT), Mexico (11,600 MT, of which 10,900 MT was rough), Japan (10,000 MT), and Guatemala (5,000 MT--all rough). Exports of 70,600 MT were up 94 percent from the previous week and 45 percent over the 4-week average. The primary destinations were Japan (30,000 MT), Mexico (11,700 MT), the Philippines (8,000 MT), and Canada (4,100 MT).

Soybeans: Net sales of 348,700 MT were 22 percent below the previous week and 9 percent less than the 4-week average. Major increases for Mexico (112,600 MT), Germany (82,400 MT), Israel (40,000 MT), and Spain (29,100 MT) were partially offset by reductions for France (30,100 MT). Sales of 57,400 MT for delivery during the 1997/98 marketing year were mainly for unknown destinations (55,900 MT). Exports of 449,400 MT were off 53 percent from the previous week and 37 percent from the 4-week average. The primary destinations were the Netherlands (99,500 MT), Germany (82,400 MT), Japan (60,100 MT), Taiwan (38,900 MT), and Indonesia (33,000 MT).

Soybean Cake and Meal: Net sales of 62,400 MT were off 38 percent from the previous week and 40 percent from the 4-week average. Major increases for Germany (31,700 MT), Egypt (25,000 MT), Ireland (15,500 MT), the United Kingdom (12,500 MT), and Saudi Arabia (10,000 MT) were partially offset by reductions for unknown destinations (51,800 MT). Exports of 104,300 MT fell 36 percent below the previous week and 29 percent below the 4-week average. Germany (31,700 MT), Ireland (15,500 MT), Colombia (13,400 MT), and Saudi Arabia (10,000 MT) were the major recipients.

Soybean Oil: Sales of 19,500 MT were primarily for Mexico (7,300 MT), Hong Kong (6,000 MT), China (5,000 MT), and Singapore (1,000 MT). Exports of 9,300 MT were mainly to South Korea (7,000 MT) and Singapore (1,000 MT).

Cotton: Net Upland sales of 257,200 running bales (RB)--a marketing-year high--exceeded the previous week by one-fifth and the 4-week average by 64 percent. The major increases were for China (58,000 RB), Mexico (35,500 RB), Turkey (35,200 RB), South Korea (34,300 RB), and Brazil (21,400 RB). Exports of 127,600 RB were off one-quarter from the previous week and 19 percent from the 4-week average. Asian destinations accounted for 64 percent of the week's shipments; Western Hemisphere, 32 percent; and West European, 4 percent.

Hides and Skins: Sales of 592,400 pieces were 13 percent lower than the previous week. Whole cattle hide sales of 534,300 pieces were primarily for South Korea (175,800 pieces), Japan (146,500 pieces), and Taiwan (116,000 pieces). Exports of 436,900 pieces were down one-fifth from the prior week, but 8 percent above the 4-week average. Whole cattle hide exports of 370,400 pieces were destined mainly for South Korea (187,100 pieces), Taiwan (40,800 pieces), and China (38,100 pieces).

Sales of 8,000 wet blue hides were primarily for South Korea (3,200 unsplit) and Italy (2,700 unsplit). Exports of 49,300 hides were up 2 percent from the week earlier, but down 8 percent from the 4-week average. The primary destinations were Indonesia (16,800 unsplit) and South Korea (16,400 unsplit). Net sales of splits totaling 344,300 pounds were 52 percent above the previous week. South Korea (274,000 pounds) and Hong Kong (69,800 pounds) were the major buyers. Exports of 1,886,000 pounds were 28 percent above the prior week and 45 percent over the 4-week average. Hong Kong (1,118,500 pounds) was the dominant destination, followed by South Korea (322,000 pounds) and China (318,400 pounds).

SUMMARY OF CURRENT WEEK'S TRANSACTIONS FOR CURRENT MARKETING YEAR
BY REPORTING CATEGORY FOR WEEK ENDING JANUARY 23, 1997

| COMMODITY | : BEGINNING : : O/S : | NEW : : SALES : : 1/ (+) | PURCHASES : : FROM FOREIGN : : SELLERS 2/ (-) | BUY-BACKS : : & CANCELLATIONS 3/ (-) | EXPORTS : : 4/ (-) | : OUTSTANDING : : SALES : |
|------------------------------|--------------------------|--------------------------------|---|---|-----------------------|------------------------------|
| -----1000 METRIC TONS----- | | | | | | |
| ALL WHEAT | : 2532.6 | : 444.4 | : -35.0 | : 56.5 | : 285.2 | : 2670.2 |
| WHEAT PRODUCTS | : 50.7 | : 2.0 | : 0. | : .1 | : 3.0 | : 49.6 |
| RYE | : 0. | : 0. | : 0. | : 0. | : 0. | : 0. |
| OATS | : 0. | : .3 | : 0. | : 0. | : 0. | : .3 |
| BARLEY | : 165.7 | : 41.4 | : 0. | : 0. | : 29.2 | : 177.9 |
| CORN | : 9297.4 | : 1326.5 | : 0. | : 41.2 | : 1093.2 | : 9489.6 |
| GRAIN SORGHUM | : 1154.0 | : 113.1 | : 0. | : .1 | : 195.2 | : 1071.7 |
| SOYBEANS | : 4992.1 | : 381.2 | : 0. | : 32.5 | : 449.4 | : 4891.4 |
| SOYBEAN CAKE & MEAL | : 1644.4 | : 77.1 | : 0. | : 14.7 | : 104.3 | : 1602.5 |
| SOYBEAN OIL | : 145.2 | : 19.5 | : 0. | : 0. | : 9.3 | : 155.3 |
| ALL RICE | : 574.9 | : 70.9 | : 0. | : .4 | : 70.6 | : 574.8 |
| -----1000 RUNNING BALES----- | | | | | | |
| ALL UPLAND COTTON | : 2315.9 | : 262.1 | : 0. | : 4.9 | : 127.6 | : 2445.5 |
| AMERICAN PIMA COTTON | : 224.9 | : 9.6 | : 0. | : 1.2 | : 12.2 | : 221.2 |
| -----1000 PIECES----- | | | | | | |
| CATTLE HIDES - WHOLE | : 3241.6 | : 568.3 | : 0. | : 34.0 | : 370.4 | : 3405.5 |

DATA SHOWN ABOVE MAY NOT ADD DUE TO ROUNDING. 1/ INCLUDES INCREASES RESULTING FROM NEW SALES, UPWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER AND CHANGES FROM ONE COMMODITY TO ANOTHER. 2/ NET FOREIGN PURCHASE ACTIVITY. A PURCHASE FROM A FOREIGN SELLER IS A TRANSACTION CONTRACTING TO BUY U.S. PRODUCED COMMODITY FROM A FIRM OUTSIDE THE U.S. -- NOT INVOLVING A CANCELLATION OR BUY-BACK OF A REPORTED SALE. 3/ INCLUDES DECREASES RESULTING FROM BUY-BACK OF ALL OR PART OF A CONTRACT BALANCE BY MUTUAL CONSENT, UNILATERAL CANCELLATION BY ONE PARTY WHICH COULD RESULT IN A CONTRACT DISPUTE, DOWNWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER, AND CHANGES FROM ONE COMMODITY TO ANOTHER. 4/ DOES NOT INCLUDE EXPORTS FOR EXPORTER'S OWN ACCOUNT.

SUMMARY OF CURRENT WEEK'S TRANSACTIONS FOR NEXT MARKETING YEAR
BY REPORTING CATEGORY FOR WEEK ENDING JANUARY 23, 1997

| COMMODITY | : BEGINNING : : O/S : | NEW : : SALES : : 1/ (+) | : PURCHASES : : FROM FOREIGN : : SELLERS 2/ (-) | : BUY-BACKS : : & CANCELLA- : : TIONS 3/ (-) : | OUTSTANDING : SALES |
|------------------------------|--------------------------|--------------------------------|---|--|------------------------|
| -----1000 METRIC TONS----- | | | | | |
| ALL WHEAT | 91.0 | 0. | 0. | 0. | 91.0 |
| WHEAT PRODUCTS | 0. | 0. | 0. | 0. | 0. |
| RYE | 0. | 0. | 0. | 0. | 0. |
| OATS | 0. | 0. | 0. | 0. | 0. |
| BARLEY | 0. | 0. | 0. | 0. | 0. |
| CORN | 60.0 | 0. | 0. | 0. | 60.0 |
| GRAIN SORGHUM | 0. | 0. | 0. | 0. | 0. |
| SOYBEANS | 9.0 | 57.4 | 0. | 0. | 66.4 |
| SOYBEAN CAKE & MEAL | 0. | 0. | 0. | 0. | 0. |
| SOYBEAN OIL | 0. | 0. | 0. | 0. | 0. |
| ALL RICE | 2.7 | 0. | 0. | 0. | 2.7 |
| -----1000 RUNNING BALES----- | | | | | |
| ALL UPLAND COTTON | 124.4 | 5.2 | 0. | 0. | 129.6 |
| AMERICAN PIMA COTTON | 17.5 | 0. | 0. | 0. | 17.5 |
| -----1000 PIECES----- | | | | | |
| CATTLE HIDES - WHOLE | 0. | 0. | 0. | 0. | 0. |

DATA SHOWN ABOVE MAY NOT ADD DUE TO ROUNDING. 1/ INCLUDES INCREASES RESULTING FROM NEW SALES, UPWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER AND CHANGES FROM ONE COMMODITY TO ANOTHER. 2/ NET FOREIGN PURCHASE ACTIVITY. A PURCHASE FROM A FOREIGN SELLER IS A TRANSACTION CONTRACTING TO BUY U.S. PRODUCED COMMODITY FROM A FIRM OUTSIDE THE U.S. -- NOT INVOLVING A CANCELLATION OR BUY-BACK OF A REPORTED SALE. 3/ INCLUDES DECREASES RESULTING FROM BUY-BACK OF ALL OR PART OF A CONTRACT BALANCE BY MUTUAL CONSENT, UNILATERAL CANCELLATION BY ONE PARTY WHICH COULD RESULT IN A CONTRACT DISPUTE, DOWNWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER, AND CHANGES FROM ONE COMMODITY TO ANOTHER.

OUTSTANDING EXPORT SALES AND EXPORTS - CURRENT MARKETING YEAR
SUMMARY AND COMPARISON OF SELECTED COMMODITIES 1/

| COMMODITY | WEEK | OUTSTANDING EXPORT SALES | | | CUMULATIVE EXPORTS | | OFFICIAL |
|--------------------------|---------|--------------------------|--------------|--------------|---------------------|---------------------|-------------|
| | END- | DESTINATION | | | IN | | USDA |
| | ING | KNOWN | UNKNOWN | TOTAL | CURRENT MKTG. YEAR: | | EXPORT |
| | | | | | | | PROJECTIONS |
| | | 1000 METRIC TONS | 1000 M.T. | 1000 M.T. | MILLION BUSHELS | 1000 METRIC TONS | |
| HARD RED WINTER WHEAT | :01/16 | 708.2 | 24.0 | 732.2 | 5634.9 | 207.0 | |
| | :01/23 | 777.6 | 40.0 | 817.6 | 5695.0 | 209.3 | - |
| | :YR AGO | 2360.5 | 790.7 | 3151.2 | 6068.1 | 223.0 | |
| SOFT RED WINTER WHEAT | :01/16 | 127.5 | 26.2 | 153.6 | 3355.0 | 123.3 | |
| | :01/23 | 109.4 | 14.8 | 124.1 | 3390.5 | 124.6 | - |
| | :YR AGO | 1503.6 | 105.0 | 1608.6 | 5002.1 | 183.8 | |
| HARD RED SPRING WHEAT | :01/16 | 821.4 | 3.0 | 824.4 | 5362.1 | 197.0 | |
| | :01/23 | 879.1 | 32.5 | 911.6 | 5448.8 | 200.2 | - |
| | :YR AGO | 1335.3 | 234.4 | 1569.7 | 5844.4 | 214.7 | |
| WHITE WHEAT | :01/16 | 667.4 | 0. | 667.4 | 3926.8 | 144.3 | |
| | :01/23 | 636.8 | 0. | 636.8 | 4022.1 | 147.8 | - |
| | :YR AGO | 1141.5 | 20.6 | 1162.1 | 4637.4 | 170.4 | |
| DURUM WHEAT | :01/16 | 85.5 | 69.5 | 155.0 | 577.0 | 21.2 | |
| | :01/23 | 89.5 | 90.5 | 180.0 | 584.6 | 21.5 | - |
| | :YR AGO | 136.9 | 71.8 | 208.7 | 600.9 | 22.1 | |
| ALL WHEAT | :01/16 | 2409.9 | 122.7 | 2532.6 | 18855.7 | 692.8 | |
| | :01/23 | 2492.5 | 177.8 | 2670.2 | 19141.0 | 703.3 | 25,860 2/ |
| | :YR AGO | 6477.9 | 1222.4 | 7700.3 | 22152.8 | 814.0 | |
| WHEAT PRODUCTS | :01/16 | 50.7 | 0. | 50.7 | 78.0 | - | |
| | :01/23 | 49.6 | 0. | 49.6 | 80.9 | - | - |
| | :YR AGO | 13.7 | 0. | 13.7 | 207.6 | - | |
| RYE | :01/16 | 0. | 0. | 0. | 0. | 0. | |
| | :01/23 | 0. | 0. | 0. | 0. | 0. | - |
| | :YR AGO | 0. | 0. | 0. | 0. | 0. | |
| OATS | :01/16 | 0. | 0. | 0. | 1.4 | .1 | |
| | :01/23 | .3 | 0. | .3 | 1.4 | .1 | 45 2/ |
| | :YR AGO | 9.2 | 0. | 9.2 | 8.4 | .6 | |
| BARLEY | :01/16 | 165.7 | 0. | 165.7 | 415.6 | 19.1 | |
| | :01/23 | 177.9 | 0. | 177.9 | 444.8 | 20.4 | 760 2/ |
| | :YR AGO | 156.2 | 145.0 | 301.2 | 1073.5 | 49.3 | |
| CORN | :01/16 | 8151.3 | 1146.1 | 9297.4 | 18567.5 | 731.0 | |
| | :01/23 | 8337.0 | 1152.6 | 9489.6 | 19660.7 | 774.0 | 48,260 2/ |
| | :YR AGO | 15095.2 | 3715.8 | 18811.1 | 24973.4 | 983.1 | |
| GRAIN SORGHUM | :01/16 | 1119.0 | 35.0 | 1154.0 | 2059.8 | 81.1 | |
| | :01/23 | 1058.6 | 13.1 | 1071.7 | 2255.0 | 88.8 | 5,715 2/ |
| | :YR AGO | 937.9 | 155.5 | 1093.5 | 2331.6 | 91.8 | |
| COTTONSEED | :01/16 | 1.0 | 0. | 1.0 | .1 | - | |
| | :01/23 | 1.0 | 0. | 1.0 | .1 | - | - |
| | :YR AGO | 5.1 | 0. | 5.1 | 1.9 | - | |

OUTSTANDING EXPORT SALES AND EXPORTS - CURRENT MARKETING YEAR
SUMMARY AND COMPARISON OF SELECTED COMMODITIES 1/

| COMMODITY | WEEK | OUTSTANDING EXPORT SALES | | | CUMULATIVE EXPORTS | | OFFICIAL |
|-------------------------|---------|--------------------------|--------------|--------------|---------------------|---------------------|-------------|
| | END- | DESTINATION | | | IN | | USDA |
| | ING | KNOWN | UNKNOWN | TOTAL | CURRENT MKTG. YEAR: | | EXPORT |
| | | | | | | | PROJECTIONS |
| | | 1000 METRIC TONS | 1000 M.T. | 1000 M.T. | MILLION BUSHELS | 1000 METRIC TONS | |
| FLAXSEED | :01/16 | 0. | 0. | 0. | 0. | 0. | |
| | :01/23 | 0. | 0. | 0. | 0. | 0. | - |
| | :YR AGO | 0. | 0. | 0. | 0. | 0. | |
| SOYBEANS | :01/16 | 3691.9 | 1300.1 | 4992.1 | 12807.1 | 470.6 | |
| | :01/23 | 3585.9 | 1305.4 | 4891.4 | 13256.5 | 487.1 | 24,490 |
| | :YR AGO | 4012.2 | 956.7 | 4968.9 | 11365.2 | 417.6 | |
| SOYBEAN CAKE & MEAL | :01/16 | 1166.5 | 477.9 | 1644.4 | 1729.2 | - | |
| | :01/23 | 1176.4 | 426.1 | 1602.5 | 1833.5 | - | 5,900 |
| | :YR AGO | 707.8 | 46.9 | 754.7 | 1313.1 | - | |
| | | | | | | MIL.LBS. | |
| SOYBEAN OIL | :01/16 | 83.5 | 61.7 | 145.2 | 314.5 | 693.4 | |
| | :01/23 | 93.6 | 61.7 | 155.3 | 323.8 | 713.9 | 790 |
| | :YR AGO | 49.1 | 68.0 | 117.1 | 118.0 | 260.1 | |
| LINSEED OIL | :01/16 | 1.5 | 0. | 1.5 | 1.9 | 4.2 | |
| | :01/23 | 2.4 | 0. | 2.4 | 2.0 | 4.3 | - |
| | :YR AGO | 2.5 | 0. | 2.5 | 1.1 | 2.4 | |
| | | | | | | 1000 CWT. | |
| ALL RICE | :01/16 | 574.9 | 0. | 574.9 | 1072.1 | 23634.7 | |
| | :01/23 | 574.8 | 0. | 574.8 | 1142.7 | 25191.5 | 2,420 3/ |
| | :YR AGO | 425.5 | 0. | 425.5 | 1267.4 | 27942.1 | |
| | | | | | | | |
| ALL UPLAND COTTON | :01/16 | 2298.2 | 17.7 | 2315.9 | 2120.4 | - | |
| | :01/23 | 2429.7 | 15.8 | 2445.5 | 2248.0 | - | 5,595 |
| | :YR AGO | 3459.8 | 261.7 | 3721.5 | 3370.6 | - | |
| AMERICAN PIMA COTTON | :01/16 | 214.4 | 10.5 | 224.9 | 180.4 | - | |
| | :01/23 | 210.8 | 10.4 | 221.2 | 192.6 | - | 405 |
| | :YR AGO | 165.9 | 3.3 | 169.2 | 128.5 | - | |
| | | | | | | | |
| CATTLE HIDES - WHOLE | :01/16 | 3241.6 | 0. | 3241.6 | 877.3 | - | |
| | :01/23 | 3405.5 | 0. | 3405.5 | 1247.8 | - | - |
| | :YR AGO | 3473.5 | 0. | 3473.5 | 1242.6 | - | |

1/ WITH THE EXCEPTION OF EXPORT PROJECTIONS, DATA DO NOT INCLUDE SEED AND RELIEF (PL 480, TITLE II). 2/ INCLUDES SMALL QUANTITIES OF PRODUCTS 3/ MILLED BASIS.

SUMMARY OF EXPORT TRANSACTIONS REPORTED UNDER THE DAILY REPORTING SYSTEM
 COMMODITY DESTINATION QUANTITY (MT) MARKETING YEAR

FOR PERIOD ENDING JANUARY 23, 1997

| | | | | |
|----------|---------|---------|----|-------|
| CORN | UNKNOWN | 122,736 | 1/ | 96/97 |
| CORN | TAIWAN | 112,000 | 1/ | 96/97 |
| SOYBEANS | UNKNOWN | 61,976 | 1/ | 96/97 |
| SOYBEANS | UNKNOWN | 55,880 | 1/ | 97/98 |

1/ Export sales.

OUTSTANDING EXPORT SALES - NEXT MARKETING YEAR
 SUMMARY AND COMPARISONS OF SELECTED COMMODITIES

| COMMODITY | WEEK END- ING | OUTSTANDING EXPORT SALES | | | TOTAL |
|--------------------------|---------------------|--------------------------|---------------------|--------------------|--------------|
| | | DESTINATION KNOWN | UNKNOWN | | |
| | | 1000 METRIC TONS | 1000 METRIC TONS | MILLION BUSHELS | |
| HARD RED WINTER WHEAT | :01/16 :01/23 | 0. 0. | 0. 0. | 0. 0. | 0. 0. |
| SOFT RED WINTER WHEAT | :01/16 :01/23 | 35.0 35.0 | 0. 0. | 35.0 35.0 | 1.3 1.3 |
| HARD RED SPRING WHEAT | :01/16 :01/23 | 46.0 46.0 | 0. 0. | 46.0 46.0 | 1.7 1.7 |
| WHITE WHEAT | :01/16 :01/23 | 0. 0. | 0. 0. | 0. 0. | 0. 0. |
| DURUM WHEAT | :01/16 :01/23 | 0. 0. | 10.0 10.0 | 10.0 10.0 | .4 .4 |
| ALL WHEAT | :01/16 :01/23 | 81.0 81.0 | 10.0 10.0 | 91.0 91.0 | 3.3 3.3 |
| BARLEY | :01/16 :01/23 | 0. 0. | 0. 0. | 0. 0. | 0. 0. |
| CORN | :01/16 :01/23 | 60.0 60.0 | 0. 0. | 60.0 60.0 | 2.4 2.4 |
| GRAIN SORGHUM | :01/16 :01/23 | 0. 0. | 0. 0. | 0. 0. | 0. 0. |
| SOYBEANS | :01/16 :01/23 | 9.0 10.5 | 0. 55.9 | 9.0 66.4 | .3 2.4 |
| SOYBEAN CAKE & MEAL | :01/16 :01/23 | 0. 0. | 0. 0. | 0. 0. | - - |
| SOYBEAN OIL | :01/16 :01/23 | 0. 0. | 0. 0. | 0. 0. | - - |
| ALL RICE | :01/16 :01/23 | 2.7 2.7 | 0. 0. | 2.7 2.7 | 58.5 58.5 |
| ALL UPLAND COTTON | :01/16 :01/23 | 124.4 129.6 | 0. 0. | 124.4 129.6 | - - |
| AMERICAN PIMA COTTON | :01/16 :01/23 | 17.5 17.5 | 0. 0. | 17.5 17.5 | - - |

JANUARY 30, 1997

WHEAT - HARD RED WINTER

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 0. | 0. | .4 | 0. | 0. | 0. |
| ITALY | 0. | 0. | .4 | 0. | 0. | 0. |
| OTHER WEST EUROPE | 0. | 0. | 33.7 | 26.3 | 0. | 0. |
| NORWAY | 0. | 0. | 26.2 | 26.3 | 0. | 0. |
| TURKEY | 0. | 0. | 7.4 | 0. | 0. | 0. |
| EASTERN EUROPE | 0. | 0. | 81.3 | 0. | 0. | 0. |
| POLAND | 0. | 0. | 81.3 | 0. | 0. | 0. |
| FORMER SOVIET UNION | 62.9 | 0. | 77.4 | 192.3 | 0. | 0. |
| ARMENIA | 62.9 | 0. | 0. | 0. | 0. | 0. |
| GEORGIA | 0. | 0. | 25.8 | 35.0 | 0. | 0. |
| MOLDOVA | 0. | 0. | 34.5 | 0. | 0. | 0. |
| TURKMEN | 0. | 0. | 0. | 53.3 | 0. | 0. |
| UZBEKIS | 0. | 0. | 17.0 | 104.0 | 0. | 0. |
| JAPAN | 134.6 | 181.3 | 591.8 | 662.4 | 0. | 0. |
| CHINA | 0. | 1500.0 | 288.1 | 523.6 | 0. | 0. |
| TAIWAN | 26.0 | 8.9 | 152.0 | 164.4 | 0. | 0. |
| OTHER ASIA AND OCEANIA: | 214.6 | 160.8 | 1057.0 | 1356.8 | 0. | 0. |
| BANGLADH | 0. | 0. | 0. | 25.1 | 0. | 0. |
| INDNSIA | 0. | 0. | 0. | 127.8 | 0. | 0. |
| ISRAEL | 132.6 | 7.5 | 403.5 | 379.2 | 0. | 0. |
| JORDAN | 0. | 50.0 | 57.0 | 243.3 | 0. | 0. |
| KOR REP | 66.0 | 103.3 | 404.8 | 282.2 | 0. | 0. |
| KUWAIT | 0. | 0. | 0. | 45.9 | 0. | 0. |
| LEBANON | 10.0 | 0. | 112.5 | 88.7 | 0. | 0. |
| MALAYSA | 0. | 0. | 0. | 10.0 | 0. | 0. |
| PHIL | 0. | 0. | 0. | 5.2 | 0. | 0. |
| S LANKA | 0. | 0. | 49.6 | 114.9 | 0. | 0. |
| THAILND | 6.0 | 0. | 29.7 | 34.6 | 0. | 0. |
| AFRICA | 109.5 | 286.0 | 1378.3 | 1435.5 | 0. | 0. |
| ALGERIA | 0. | 75.0 | 27.5 | 27.0 | 0. | 0. |
| ANGOLA | 0. | 0. | 17.8 | 15.7 | 0. | 0. |
| BOTSWANA | 0. | 0. | 0. | 8.8 | 0. | 0. |
| EGYPT | 35.0 | 65.5 | 746.4 | 732.6 | 0. | 0. |
| ETHIOP | 0. | 0. | 0. | 15.5 | 0. | 0. |
| GHANA | 0. | 0. | 4.0 | 0. | 0. | 0. |
| KENYA | 0. | 0. | 29.7 | 0. | 0. | 0. |
| LESOTHO | 0. | 0. | 0. | 7.4 | 0. | 0. |
| MOZAMBQ | 0. | 0. | 21.4 | 15.4 | 0. | 0. |
| NIGERIA | 62.0 | 145.5 | 424.7 | 399.2 | 0. | 0. |
| REP SAF | 0. | 0. | 8.0 | 6.7 | 0. | 0. |
| SIER LN | 0. | 0. | 9.1 | 12.7 | 0. | 0. |
| TUNISIA | 0. | 0. | 26.7 | 63.5 | 0. | 0. |
| UGANDA | 12.5 | 0. | 0. | 0. | 0. | 0. |
| ZAIRE | 0. | 0. | 63.0 | 60.3 | 0. | 0. |
| ZIMBABWE | 0. | 0. | 0. | 70.7 | 0. | 0. |
| WESTERN HEMISPHERE | 230.0 | 223.5 | 2035.0 | 1706.8 | 0. | 1121.0 |
| BELIZE | 0. | 1.7 | 3.1 | 6.3 | 0. | 0. |
| BOLIVIA | 0. | 12.0 | 87.8 | 46.0 | 0. | 20.0 |

WHEAT - HARD RED WINTER

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-----------------------|------------------------|---------|----------------------|--------|---------------------|--------|
| | :OUTSTANDING SALES: | | ACCUMULATED EXPORTS: | | OUTSTANDING SALES | |
| | :THIS WEEK: | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
| BRAZIL | : 0. | 0. | 698.3 | 320.6 | 0. | 1034.5 |
| CHILE | : 0. | 1.1 | 0. | 98.3 | 0. | 0. |
| COLOMB | : 12.0 | 60.0 | 60.7 | 261.9 | 0. | 0. |
| DOM REP | : 0. | 0. | 0. | 24.6 | 0. | 0. |
| ECUADOR | : 0. | 0. | 58.9 | 87.4 | 0. | 30.0 |
| F W IND | : 0. | 0. | 0. | 1.5 | 0. | 0. |
| GUATMAL | : 2.0 | 15.2 | 36.3 | 60.3 | 0. | 0. |
| HONDURA | : 0. | 6.7 | 1.6 | 6.9 | 0. | 0. |
| MEXICO | : 206.0 | 119.7 | 820.1 | 472.0 | 0. | 0. |
| N ANTIL | : 0. | 0. | 0. | 1.5 | 0. | 0. |
| NICARAG | : 0. | 0. | 0. | 2.4 | 0. | 0. |
| PERU | : 0. | 5.2 | 247.1 | 298.2 | 0. | 22.5 |
| SALVADR | : 7.0 | 2.0 | 15.9 | 3.6 | 0. | 0. |
| VENEZ | : 3.0 | 0. | 5.3 | 15.5 | 0. | 14.0 |
| TOTAL KNOWN | : 777.6 | 2360.5 | 5695.0 | 6068.1 | 0. | 1121.0 |
| TOTAL UNKNOWN | : 40.0 | 790.7 | 0. | 0. | 0. | 209.0 |
| TOTAL KNOWN & UNKNOWN | : 817.6 | 3151.2 | 5695.0 | 6068.1 | 0. | 1330.0 |
| EXPORTS FOR OWN ACCT | : | | 0. | 50.6 | | |
| OPTIONAL ORIGIN | : 0. | 25.0 | | | 0. | 0. |

WHEAT - SOFT RED WINTER

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-------------------------|------------------------|---------|----------------------|--------|---------------------|--------|
| | :OUTSTANDING SALES: | | ACCUMULATED EXPORTS: | | OUTSTANDING SALES | |
| | :THIS WEEK: | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
| OTHER WEST EUROPE | : 0. | .5 | 19.5 | 0. | 0. | 0. |
| ICELAND | : 0. | .5 | 0. | 0. | 0. | 0. |
| TURKEY | : 0. | 0. | 19.5 | 0. | 0. | 0. |
| EASTERN EUROPE | : 0. | 0. | 83.4 | 0. | 0. | 0. |
| BULGAR | : 0. | 0. | 83.4 | 0. | 0. | 0. |
| FORMER SOVIET UNION | : 0. | 0. | 42.0 | 100.1 | 0. | 0. |
| ARMENIA | : 0. | 0. | 42.0 | 0. | 0. | 0. |
| RUSSIA | : 0. | 0. | 0. | 100.1 | 0. | 0. |
| CHINA | : 0. | 600.0 | 624.8 | 1164.2 | 0. | 0. |
| OTHER ASIA AND OCEANIA: | 0. | 0. | 112.1 | 132.4 | 0. | 0. |
| BANGLADH | : 0. | 0. | 0. | 96.9 | 0. | 0. |
| ISRAEL | : 0. | 0. | 62.7 | 35.5 | 0. | 0. |
| JORDAN | : 0. | 0. | 9.7 | 0. | 0. | 0. |
| LEBANON | : 0. | 0. | 39.7 | 0. | 0. | 0. |
| AFRICA | : 0. | 794.0 | 1846.4 | 3136.0 | 0. | 0. |
| ALGERIA | : 0. | 0. | 17.0 | 76.9 | 0. | 0. |
| BOTSWANA | : 0. | 6.5 | 0. | 10.0 | 0. | 0. |

WHEAT - SOFT RED WINTER

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-----------------------|------------------------|---------|----------------------|--------|---------------------|--------|
| | :OUTSTANDING SALES: | | ACCUMULATED EXPORTS: | | OUTSTANDING SALES | |
| | :THIS WEEK: | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
| EGYPT | : 0. | 750.0 | 1294.7 | 2637.7 | 0. | 0. |
| GHANA | : 0. | 0. | 1.0 | 2.5 | 0. | 0. |
| LESOTHO | : 0. | 0. | 2.8 | 0. | 0. | 0. |
| MOROC | : 0. | 30.0 | 353.7 | 393.3 | 0. | 0. |
| NIGERIA | : 0. | 0. | 33.0 | 0. | 0. | 0. |
| REP SAF | : 0. | 7.5 | 16.2 | 12.6 | 0. | 0. |
| SIER LN | : 0. | 0. | 6.8 | 0. | 0. | 0. |
| SUDAN | : 0. | 0. | 33.0 | 0. | 0. | 0. |
| SWAZLND | : 0. | 0. | 3.5 | 0. | 0. | 0. |
| TOGO | : 0. | 0. | 2.0 | 3.0 | 0. | 0. |
| TUNISIA | : 0. | 0. | 81.3 | 0. | 0. | 0. |
| ZAIRE | : 0. | 0. | 1.5 | 0. | 0. | 0. |
| WESTERN HEMISPHERE | : 109.4 | 109.1 | 662.4 | 469.3 | 35.0 | 40.0 |
| BARBADO | : 1.5 | 2.9 | 2.9 | 1.3 | 0. | 0. |
| BRAZIL | : 0. | 0. | 85.8 | 0. | 0. | 0. |
| C RICA | : 8.4 | 1.0 | 19.1 | 14.0 | 0. | 0. |
| CHILE | : 0. | 0. | 0. | 48.4 | 0. | 0. |
| COLOMB | : 32.9 | 12.8 | 88.1 | 92.7 | 0. | 20.0 |
| DOM REP | : 3.5 | 7.0 | 13.2 | 4.6 | 0. | 0. |
| ECUADOR | : 0. | 0. | 17.4 | 12.5 | 0. | 0. |
| F W IND | : 0. | 1.6 | 1.6 | .8 | 0. | 0. |
| GUATMAL | : 0. | 0. | 15.6 | 8.6 | 0. | 0. |
| GUYANA | : 0. | 3.4 | 4.7 | 2.1 | 0. | 0. |
| HONDURA | : 1.3 | 5.4 | 38.7 | 19.3 | 0. | 0. |
| JAMAICA | : 9.0 | 10.0 | 55.0 | 70.5 | 0. | 0. |
| LW WW I | : 0. | 0. | 0. | .3 | 0. | 0. |
| MEXICO | : 7.0 | 18.7 | 134.6 | 20.3 | 0. | 0. |
| N ANTIL | : 0. | .3 | 2.1 | 1.5 | 0. | 0. |
| NICARAG | : 0. | .8 | 1.6 | 4.8 | 0. | 0. |
| PANAMA | : 7.0 | 5.6 | 16.4 | 14.6 | 0. | 0. |
| PERU | : 0. | 4.4 | 14.2 | 19.9 | 0. | 0. |
| SALVADR | : 8.0 | 4.0 | 30.1 | 25.3 | 0. | 0. |
| TRINID | : 27.3 | 31.1 | 43.1 | 50.8 | 35.0 | 13.0 |
| VENEZ | : 3.5 | 0. | 78.1 | 57.0 | 0. | 7.0 |
| TOTAL KNOWN | : 109.4 | 1503.6 | 3390.5 | 5002.1 | 35.0 | 40.0 |
| TOTAL UNKNOWN | : 14.8 | 105.0 | 0. | 0. | 0. | 110.0 |
| TOTAL KNOWN & UNKNOWN | : 124.1 | 1608.6 | 3390.5 | 5002.1 | 35.0 | 150.0 |
| EXPORTS FOR OWN ACCT | : | | .6 | .6 | | |
| OPTIONAL ORIGIN | : 0. | 0. | | | 0. | 0. |

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| :----- | | | | | | |
| : | | | | | | |
| EUROPEAN UNION | 0. | 18.0 | 414.7 | 384.0 | 0. | 0. |
| BELGIUM | 0. | 0. | 89.0 | 83.1 | 0. | 0. |
| FRANCE | 0. | 0. | 0. | 1.0 | 0. | 0. |
| GERM, FR | 0. | 0. | 0. | 2.0 | 0. | 0. |
| GREECE | 0. | 0. | 38.0 | 45.9 | 0. | 0. |
| ITALY | 0. | 18.0 | 173.3 | 101.9 | 0. | 0. |
| SPAIN | 0. | 0. | 55.7 | 109.3 | 0. | 0. |
| U KING | 0. | 0. | 58.7 | 40.8 | 0. | 0. |
| : | | | | | | |
| OTHER WEST EUROPE | 5.4 | 19.2 | 297.4 | 291.8 | 0. | 18.0 |
| CYPRUS | 0. | 0. | 21.2 | 22.5 | 0. | 0. |
| ICELAND | 2.0 | 1.2 | .7 | 2.0 | 0. | 0. |
| MALTA | 0. | 0. | 28.9 | 14.7 | 0. | 0. |
| NORWAY | 0. | 18.0 | 54.6 | 37.8 | 0. | 18.0 |
| TURKEY | 3.4 | 0. | 191.9 | 214.7 | 0. | 0. |
| : | | | | | | |
| EASTERN EUROPE | 0. | 0. | 71.8 | 0. | 0. | 0. |
| POLAND | 0. | 0. | 33.0 | 0. | 0. | 0. |
| SLOVENIA | 0. | 0. | 38.8 | 0. | 0. | 0. |
| : | | | | | | |
| FORMER SOVIET UNION | 0. | 0. | 106.7 | 0. | 0. | 0. |
| ARMENIA | 0. | 0. | 21.0 | 0. | 0. | 0. |
| GEORGIA | 0. | 0. | 2.9 | 0. | 0. | 0. |
| RUSSIA | 0. | 0. | 45.0 | 0. | 0. | 0. |
| UZBEKIS | 0. | 0. | 37.8 | 0. | 0. | 0. |
| : | | | | | | |
| JAPAN | 273.1 | 202.5 | 688.4 | 854.0 | 0. | 0. |
| : | | | | | | |
| CHINA | 14.0 | 0. | 84.3 | 31.8 | 0. | 0. |
| : | | | | | | |
| TAIWAN | 48.3 | 25.1 | 325.4 | 323.5 | 0. | 0. |
| : | | | | | | |
| OTHER ASIA AND OCEANIA | 195.3 | 503.4 | 1324.1 | 2002.8 | 0. | 0. |
| BANGLADH | 0. | 0. | 75.2 | 0. | 0. | 0. |
| INDNSIA | 0. | 40.0 | 0. | 305.5 | 0. | 0. |
| ISRAEL | 0. | 29.0 | 4.0 | 14.1 | 0. | 0. |
| JORDAN | 0. | 0. | 89.9 | 0. | 0. | 0. |
| KOR REP | 72.3 | 99.0 | 281.8 | 224.5 | 0. | 0. |
| KUWAIT | 0. | 0. | 0. | 6.0 | 0. | 0. |
| LEBANON | 0. | 0. | 50.9 | 78.5 | 0. | 0. |
| MALAYSA | 0. | 50.0 | 5.5 | 81.2 | 0. | 0. |
| NEW GUI | 0. | 0. | 8.8 | 0. | 0. | 0. |
| PHIL | 115.0 | 226.4 | 708.7 | 882.3 | 0. | 0. |
| SINGAPR | 0. | 0. | 12.4 | 11.8 | 0. | 0. |
| S LANKA | 0. | 50.0 | 0. | 157.1 | 0. | 0. |
| THAILND | 8.0 | 9.0 | 87.0 | 186.8 | 0. | 0. |
| U AR EM | 0. | 0. | 0. | 55.0 | 0. | 0. |
| : | | | | | | |
| AFRICA | 0. | 71.1 | 736.4 | 612.8 | 0. | 0. |
| ALGERIA | 0. | 50.0 | 5.5 | 26.3 | 0. | 0. |
| BENIN | 0. | 0. | 2.0 | 3.0 | 0. | 0. |
| BOTSWANA | 0. | 0. | 5.2 | 3.6 | 0. | 0. |
| CAMROON | 0. | 3.1 | 37.9 | 43.9 | 0. | 0. |
| CNRY I | 0. | 0. | 10.6 | 10.5 | 0. | 0. |
| EGYPT | 0. | 0. | 99.2 | 0. | 0. | 0. |
| GHANA | 0. | 0. | 75.2 | 86.3 | 0. | 0. |
| GUIN-BIS | 0. | 0. | 2.0 | 0. | 0. | 0. |
| :----- | | | | | | |

WHEAT - HARD RED SPRING

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-----------------------|------------------------|---------|----------------------|--------|---------------------|--------|
| | :OUTSTANDING SALES: | | ACCUMULATED EXPORTS: | | OUTSTANDING SALES | |
| | :THIS WEEK: | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
| C IVOIRE | : 0. | 0. | 8.5 | 0. | 0. | 0. |
| KENYA | : 0. | 0. | 0. | 49.6 | 0. | 0. |
| LESOTHO | : 0. | 0. | 1.5 | 10.5 | 0. | 0. |
| MOROC | : 0. | 0. | 27.5 | 0. | 0. | 0. |
| MOZAMBQ | : 0. | 0. | 9.9 | 4.8 | 0. | 0. |
| NAMIBIA | : 0. | 0. | 0. | 8.6 | 0. | 0. |
| NIGER | : 0. | 0. | 0. | 6.0 | 0. | 0. |
| NIGERIA | : 0. | 0. | 43.1 | 135.2 | 0. | 0. |
| REP SAF | : 0. | 18.0 | 311.9 | 157.3 | 0. | 0. |
| SENEGAL | : 0. | 0. | 7.2 | 7.7 | 0. | 0. |
| SIER LN | : 0. | 0. | 1.8 | 3.0 | 0. | 0. |
| SWAZLND | : 0. | 0. | 14.5 | 5.5 | 0. | 0. |
| TNZANIA | : 0. | 0. | 21.6 | 21.0 | 0. | 0. |
| TOGO | : 0. | 0. | 23.8 | 23.6 | 0. | 0. |
| TUNISIA | : 0. | 0. | 27.5 | 0. | 0. | 0. |
| ZAIRE | : 0. | 0. | 0. | 6.5 | 0. | 0. |
| WESTERN HEMISPHERE | : 343.1 | 496.0 | 1399.6 | 1343.7 | 46.0 | 40.0 |
| BARBADO | : 3.8 | 7.5 | 11.8 | 9.2 | 0. | 0. |
| BELIZE | : 5.0 | 3.5 | 9.2 | 3.6 | 0. | 0. |
| BOLIVIA | : 0. | 0. | 0. | 63.3 | 0. | 0. |
| BRAZIL | : 0. | 0. | 42.3 | 21.0 | 0. | 0. |
| C RICA | : 21.0 | 21.0 | 68.3 | 71.8 | 0. | 0. |
| CHILE | : 0. | 0. | 0. | 82.6 | 0. | 0. |
| COLOMB | : 30.1 | 20.0 | 166.4 | 108.6 | 0. | 40.0 |
| DOM REP | : 23.6 | 41.5 | 122.8 | 94.6 | 0. | 0. |
| ECUADOR | : 25.0 | 110.0 | 95.9 | 125.5 | 0. | 0. |
| F W IND | : 3.5 | 3.8 | 5.1 | 3.0 | 0. | 0. |
| GUATMAL | : 7.0 | 31.5 | 60.8 | 99.2 | 0. | 0. |
| GUYANA | : 0. | 17.6 | 24.1 | 26.2 | 0. | 0. |
| HONDURA | : 1.7 | 9.9 | 40.2 | 20.4 | 0. | 0. |
| JAMAICA | : 0. | 9.8 | 56.6 | 54.8 | 0. | 0. |
| LW WW I | : 10.0 | 4.5 | 20.0 | 26.3 | 10.0 | 0. |
| MEXICO | : 56.6 | 25.0 | 65.6 | 16.4 | 0. | 0. |
| N ANTIL | : 0. | 3.7 | 7.7 | 5.4 | 0. | 0. |
| NICARAG | : 8.0 | 10.2 | 37.5 | 26.6 | 0. | 0. |
| PANAMA | : 30.8 | 26.5 | 44.5 | 63.0 | 0. | 0. |
| PERU | : 7.5 | 50.0 | 158.4 | 97.5 | 0. | 0. |
| SALVADR | : 37.0 | 8.0 | 36.7 | 44.8 | 0. | 0. |
| SURINAM | : 2.8 | 0. | 8.5 | 11.7 | 0. | 0. |
| TRINID | : 25.4 | 18.5 | 41.1 | 50.6 | 36.0 | 0. |
| URUGUAY | : 0. | 0. | 26.3 | 0. | 0. | 0. |
| VENEZ | : 44.4 | 73.5 | 250.1 | 217.6 | 0. | 0. |
| TOTAL KNOWN | : 879.1 | 1335.3 | 5448.8 | 5844.4 | 46.0 | 58.0 |
| TOTAL UNKNOWN | : 32.5 | 234.4 | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | : 911.6 | 1569.7 | 5448.8 | 5844.4 | 46.0 | 58.0 |
| EXPORTS FOR OWN ACCT | : 5.5 | | 34.3 | | | |
| OPTIONAL ORIGIN | : 30.5 | 0. | | | 0. | 0. |

WHEAT - WHITE

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| OTHER WEST EUROPE | 0. | 85.0 | 52.3 | 52.1 | 0. | 0. |
| TURKEY | 0. | 85.0 | 52.3 | 52.1 | 0. | 0. |
| FORMER SOVIET UNION | 0. | 0. | 0. | 5.3 | 0. | 0. |
| RUSSIA | 0. | 0. | 0. | 5.3 | 0. | 0. |
| JAPAN | 170.2 | 235.6 | 557.0 | 704.4 | 0. | 10.0 |
| TAIWAN | 11.7 | 0. | 85.8 | 81.1 | 0. | 0. |
| OTHER ASIA AND OCEANIA: | 443.5 | 815.7 | 2750.3 | 3303.9 | 0. | 0. |
| AFGHAN | 0. | 0. | 7.3 | 0. | 0. | 0. |
| BANGLADH | 0. | 0. | 0. | 201.4 | 0. | 0. |
| HONG KONG | 0. | 7.0 | 0. | 22.1 | 0. | 0. |
| INDONESIA | 0. | 40.0 | 56.7 | 127.8 | 0. | 0. |
| KOREA REP | 107.2 | 137.9 | 464.8 | 407.8 | 0. | 0. |
| KUWAIT | 0. | 0. | 0. | 7.8 | 0. | 0. |
| MALAYSIA | 0. | 0. | 0. | 5.0 | 0. | 0. |
| PAKISTAN | 269.3 | 400.5 | 1118.7 | 1265.5 | 0. | 0. |
| PHILIPPINES | 58.0 | 112.3 | 390.2 | 504.8 | 0. | 0. |
| SINGAPORE | 0. | 0. | 10.0 | 7.7 | 0. | 0. |
| SRI LANKA | 0. | 50.0 | 153.0 | 413.9 | 0. | 0. |
| THAILAND | 6.0 | 8.0 | 63.5 | 60.8 | 0. | 0. |
| YEMEN SA | 3.0 | 60.0 | 486.1 | 279.2 | 0. | 0. |
| AFRICA | 0. | 0. | 555.6 | 393.8 | 0. | 0. |
| EGYPT | 0. | 0. | 545.0 | 393.8 | 0. | 0. |
| ETHIOPIA | 0. | 0. | 8.6 | 0. | 0. | 0. |
| GHANA | 0. | 0. | 2.0 | 0. | 0. | 0. |
| WESTERN HEMISPHERE | 11.5 | 5.2 | 21.1 | 96.8 | 0. | 0. |
| CANADA | 0. | 0. | 2.3 | 0. | 0. | 0. |
| CHILE | 0. | 0. | 0. | 76.0 | 0. | 0. |
| GUATEMALA | 0.5 | 0. | 0. | 0. | 0. | 0. |
| MEXICO | 0. | 5.2 | 1.0 | 13.9 | 0. | 0. |
| PERU | 0. | 0. | 15.0 | 7.0 | 0. | 0. |
| SALVADOR | 11.0 | 0. | 0. | 0. | 0. | 0. |
| URUGUAY | 0. | 0. | 2.8 | 0. | 0. | 0. |
| TOTAL KNOWN | 636.8 | 1141.5 | 4022.1 | 4637.4 | 0. | 10.0 |
| TOTAL UNKNOWN | 0. | 20.6 | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | 636.8 | 1162.1 | 4022.1 | 4637.4 | 0. | 10.0 |
| EXPORTS FOR OWN ACCT | | | 0. | 0. | | |
| OPTIONAL ORIGIN | 0. | 0. | | | 0. | 0. |

WHEAT - DURUM

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 50.5 | 22.3 | 233.0 | 203.6 | 0. | 0. |
| BELGIUM | 0. | 0. | 13.4 | 36.2 | 0. | 0. |
| FRANCE | 0. | 0. | 0. | 12.5 | 0. | 0. |
| GERM, FR | 0. | 0. | 18.8 | 10.5 | 0. | 0. |
| GREECE | 0. | 0. | 2.4 | 29.8 | 0. | 0. |
| ITALY | 50.5 | 22.3 | 182.6 | 112.5 | 0. | 0. |
| NETHLD | 0. | 0. | 15.8 | 2.2 | 0. | 0. |
| OTHER WEST EUROPE | 0. | 30.0 | 24.8 | 14.4 | 0. | 5.4 |
| CYPRUS | 0. | 0. | 6.1 | 14.4 | 0. | 0. |
| SWITZLD | 0. | 0. | 0. | 0. | 0. | 5.4 |
| TURKEY | 0. | 30.0 | 18.7 | 0. | 0. | 0. |
| TAIWAN | 0. | 0. | 3.2 | 0. | 0. | 0. |
| OTHER ASIA AND OCEANIA | 0. | 0. | 0. | 3.0 | 0. | 0. |
| KUWAIT | 0. | 0. | 0. | 3.0 | 0. | 0. |
| AFRICA | 0. | 68.7 | 232.8 | 245.8 | 0. | 0. |
| ALGERIA | 0. | 0. | 179.3 | 52.5 | 0. | 0. |
| MOROCCO | 0. | 0. | 18.3 | 72.8 | 0. | 0. |
| REP SAF | 0. | 18.7 | 15.9 | 11.3 | 0. | 0. |
| TUNISIA | 0. | 50.0 | 19.4 | 109.2 | 0. | 0. |
| WESTERN HEMISPHERE | 39.0 | 16.0 | 90.7 | 134.0 | 0. | 10.0 |
| C RICA | 0. | 0. | 13.6 | 6.2 | 0. | 0. |
| DOM REP | 1.0 | 1.0 | 9.3 | 2.1 | 0. | 0. |
| GUATMAL | 0. | 0. | 0. | 10.6 | 0. | 0. |
| HONDURA | .5 | 1.5 | 2.9 | 2.5 | 0. | 0. |
| MEXICO | 0. | 0. | 12.6 | 0. | 0. | 0. |
| PANAMA | 3.5 | 1.5 | 3.1 | 3.3 | 0. | 0. |
| PERU | 10.0 | 0. | 13.7 | 39.1 | 0. | 0. |
| VENEZ | 24.0 | 12.0 | 35.6 | 70.2 | 0. | 10.0 |
| TOTAL KNOWN | 89.5 | 136.9 | 584.6 | 600.9 | 0. | 15.4 |
| TOTAL UNKNOWN | 90.5 | 71.8 | 0. | 0. | 10.0 | 25.0 |
| TOTAL KNOWN & UNKNOWN | 180.0 | 208.7 | 584.6 | 600.9 | 10.0 | 40.4 |
| EXPORTS FOR OWN ACCT | | | 0. | 0. | | |
| OPTIONAL ORIGIN | 0. | 0. | | | 0. | 0. |

ALL WHEAT

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-------------------------|------------------------|---------|----------------------|--------|---------------------|--------|
| | :OUTSTANDING SALES: | | ACCUMULATED EXPORTS: | | OUTSTANDING SALES | |
| | :THIS WEEK: | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
| EUROPEAN UNION | 50.5 | 40.3 | 648.1 | 587.6 | 0. | 0. |
| BELGIUM | 0. | 0. | 102.4 | 119.3 | 0. | 0. |
| FRANCE | 0. | 0. | 0. | 13.5 | 0. | 0. |
| GERM, FR | 0. | 0. | 18.8 | 12.5 | 0. | 0. |
| GREECE | 0. | 0. | 40.4 | 75.7 | 0. | 0. |
| ITALY | 50.5 | 40.3 | 356.3 | 214.4 | 0. | 0. |
| NETHLDS | 0. | 0. | 15.8 | 2.2 | 0. | 0. |
| SPAIN | 0. | 0. | 55.7 | 109.3 | 0. | 0. |
| U KING | 0. | 0. | 58.7 | 40.8 | 0. | 0. |
| OTHER WEST EUROPE | 5.4 | 134.7 | 427.7 | 384.6 | 0. | 23.4 |
| CYPRUS | 0. | 0. | 27.3 | 37.0 | 0. | 0. |
| ICELAND | 2.0 | 1.7 | .7 | 2.0 | 0. | 0. |
| MALTA | 0. | 0. | 28.9 | 14.7 | 0. | 0. |
| NORWAY | 0. | 18.0 | 80.9 | 64.1 | 0. | 18.0 |
| SWITZLD | 0. | 0. | 0. | 0. | 0. | 5.4 |
| TURKEY | 3.4 | 115.0 | 289.9 | 266.8 | 0. | 0. |
| EASTERN EUROPE | 0. | 0. | 236.4 | 0. | 0. | 0. |
| BULGAR | 0. | 0. | 83.4 | 0. | 0. | 0. |
| POLAND | 0. | 0. | 114.3 | 0. | 0. | 0. |
| SLOVENIA | 0. | 0. | 38.8 | 0. | 0. | 0. |
| FORMER SOVIET UNION | 62.9 | 0. | 226.1 | 297.7 | 0. | 0. |
| ARMENIA | 62.9 | 0. | 63.0 | 0. | 0. | 0. |
| GEORGIA | 0. | 0. | 28.7 | 35.0 | 0. | 0. |
| MOLDOVA | 0. | 0. | 34.5 | 0. | 0. | 0. |
| RUSSIA | 0. | 0. | 45.0 | 105.3 | 0. | 0. |
| TURKMEN | 0. | 0. | 0. | 53.3 | 0. | 0. |
| UZBEKIS | 0. | 0. | 54.8 | 104.0 | 0. | 0. |
| JAPAN | 577.8 | 619.4 | 1837.2 | 2220.8 | 0. | 10.0 |
| CHINA | 14.0 | 2100.0 | 997.2 | 1719.6 | 0. | 0. |
| TAIWAN | 86.0 | 34.0 | 566.4 | 569.1 | 0. | 0. |
| OTHER ASIA AND OCEANIA: | 853.3 | 1479.9 | 5243.6 | 6798.9 | 0. | 0. |
| AFGHAN | 0. | 0. | 7.3 | 0. | 0. | 0. |
| BANGLADH | 0. | 0. | 75.2 | 323.4 | 0. | 0. |
| HG KONG | 0. | 7.0 | 0. | 22.1 | 0. | 0. |
| INDNSIA | 0. | 80.0 | 56.7 | 561.2 | 0. | 0. |
| ISRAEL | 132.6 | 36.5 | 470.2 | 428.9 | 0. | 0. |
| JORDAN | 0. | 50.0 | 156.6 | 243.3 | 0. | 0. |
| KOR REP | 245.5 | 340.2 | 1151.4 | 914.5 | 0. | 0. |
| KUWAIT | 0. | 0. | 0. | 62.7 | 0. | 0. |
| LEBANON | 10.0 | 0. | 203.2 | 167.2 | 0. | 0. |
| MALAYSA | 0. | 50.0 | 5.5 | 96.2 | 0. | 0. |
| NEW GUI | 0. | 0. | 8.8 | 0. | 0. | 0. |
| PAKISTN | 269.3 | 400.5 | 1118.7 | 1239.3 | 0. | 0. |
| PHIL | 173.0 | 338.8 | 1098.9 | 1392.3 | 0. | 0. |
| SINGAPR | 0. | 0. | 22.4 | 19.5 | 0. | 0. |
| S LANKA | 0. | 100.0 | 202.6 | 712.1 | 0. | 0. |
| THAILND | 20.0 | 17.0 | 180.2 | 282.2 | 0. | 0. |
| U AR EM | 0. | 0. | 0. | 55.0 | 0. | 0. |
| YEMEN SA | 3.0 | 60.0 | 486.1 | 279.2 | 0. | 0. |
| AFRICA | 109.5 | 1219.8 | 4749.5 | 5823.9 | 0. | 0. |
| ALGERIA | 0. | 125.0 | 229.3 | 182.7 | 0. | 0. |
| ANGOLA | 0. | 0. | 17.8 | 15.7 | 0. | 0. |

JANUARY 30, 1997

ALL WHEAT

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-----------------------|------------------------|--------|---------------------|---------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| BENIN | 0. | 0. | 2.0 | 3.0 | 0. | 0. |
| BOTSWANA | 0. | 6.5 | 5.2 | 22.4 | 0. | 0. |
| CAMROON | 0. | 3.1 | 37.9 | 43.9 | 0. | 0. |
| CNRY I | 0. | 0. | 10.6 | 10.5 | 0. | 0. |
| EGYPT | 35.0 | 815.5 | 2685.3 | 3764.1 | 0. | 0. |
| ETHIOP | 0. | 0. | 8.6 | 15.5 | 0. | 0. |
| GHANA | 0. | 0. | 82.2 | 88.8 | 0. | 0. |
| GUIN-BIS | 0. | 0. | 2.0 | 0. | 0. | 0. |
| C IVOIRE | 0. | 0. | 8.5 | 0. | 0. | 0. |
| KENYA | 0. | 0. | 29.7 | 49.6 | 0. | 0. |
| LESOTHO | 0. | 0. | 4.3 | 17.9 | 0. | 0. |
| MOROC | 0. | 30.0 | 399.5 | 466.1 | 0. | 0. |
| MOZAMBQ | 0. | 0. | 31.3 | 20.2 | 0. | 0. |
| NAMIBIA | 0. | 0. | 0. | 8.6 | 0. | 0. |
| NIGER | 0. | 0. | 0. | 6.0 | 0. | 0. |
| NIGERIA | 62.0 | 145.5 | 500.8 | 534.4 | 0. | 0. |
| REP SAF | 0. | 44.2 | 351.8 | 187.9 | 0. | 0. |
| SENEGAL | 0. | 0. | 7.2 | 7.7 | 0. | 0. |
| SIER LN | 0. | 0. | 17.6 | 15.7 | 0. | 0. |
| SUDAN | 0. | 0. | 33.0 | 0. | 0. | 0. |
| SWAZLND | 0. | 0. | 18.0 | 5.5 | 0. | 0. |
| TNZANIA | 0. | 0. | 21.6 | 21.0 | 0. | 0. |
| TOGO | 0. | 0. | 25.8 | 26.6 | 0. | 0. |
| TUNISIA | 0. | 50.0 | 154.9 | 172.7 | 0. | 0. |
| UGANDA | 12.5 | 0. | 0. | 0. | 0. | 0. |
| ZAIRE | 0. | 0. | 64.5 | 66.8 | 0. | 0. |
| ZIMBABWE | 0. | 0. | 0. | 70.7 | 0. | 0. |
| WESTERN HEMISPHERE | 733.0 | 849.8 | 4208.8 | 3750.6 | 81.0 | 1211.0 |
| BARBADO | 5.3 | 10.4 | 14.7 | 10.4 | 0. | 0. |
| BELIZE | 5.0 | 5.1 | 12.3 | 9.9 | 0. | 0. |
| BOLIVIA | 0. | 12.0 | 87.8 | 109.3 | 0. | 20.0 |
| BRAZIL | 0. | 0. | 826.3 | 341.6 | 0. | 1034.5 |
| C RICA | 29.4 | 22.0 | 101.0 | 92.0 | 0. | 0. |
| CANADA | 0. | 0. | 2.3 | 0. | 0. | 0. |
| CHILE | 0. | 1.1 | 0. | 305.2 | 0. | 0. |
| COLOMB | 75.0 | 92.8 | 315.2 | 463.3 | 0. | 60.0 |
| DOM REP | 28.1 | 49.5 | 145.2 | 125.9 | 0. | 0. |
| ECUADOR | 25.0 | 110.0 | 172.2 | 225.5 | 0. | 30.0 |
| F W IND | 3.5 | 5.5 | 6.7 | 5.3 | 0. | 0. |
| GUATMAL | 9.5 | 46.7 | 112.7 | 178.7 | 0. | 0. |
| GUYANA | 0. | 21.0 | 28.8 | 28.3 | 0. | 0. |
| HONDURA | 3.5 | 23.5 | 83.4 | 49.0 | 0. | 0. |
| JAMAICA | 9.0 | 19.8 | 111.6 | 125.3 | 0. | 0. |
| LW WW I | 10.0 | 4.5 | 20.0 | 26.6 | 10.0 | 0. |
| MEXICO | 269.6 | 168.6 | 1033.9 | 522.5 | 0. | 0. |
| N ANTIL | 0. | 4.1 | 9.8 | 8.4 | 0. | 0. |
| NICARAG | 8.0 | 11.0 | 39.0 | 33.7 | 0. | 0. |
| PANAMA | 41.3 | 33.6 | 64.0 | 80.9 | 0. | 0. |
| PERU | 17.5 | 59.6 | 448.4 | 461.7 | 0. | 22.5 |
| SALVADR | 63.0 | 14.0 | 82.7 | 73.7 | 0. | 0. |
| SURINAM | 2.8 | 0. | 8.5 | 11.7 | 0. | 0. |
| TRINID | 52.6 | 49.6 | 84.2 | 101.4 | 71.0 | 13.0 |
| URUGUAY | 0. | 0. | 29.1 | 0. | 0. | 0. |
| VENEZ | 74.9 | 85.5 | 369.1 | 360.2 | 0. | 31.0 |
| TOTAL KNOWN | 2492.5 | 6477.9 | 19141.0 | 22152.8 | 81.0 | 1244.4 |
| TOTAL UNKNOWN | 177.8 | 1222.4 | 0. | 0. | 10.0 | 344.0 |
| TOTAL KNOWN & UNKNOWN | 2670.2 | 7700.3 | 19141.0 | 22152.8 | 91.0 | 1588.4 |
| EXPORTS FOR OWN ACCT | | | 6.1 | 85.6 | | |
| OPTIONAL ORIGIN | 30.5 | 25.0 | | | 0. | 0. |

WHEAT PRODUCTS

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 0. | .1 | .2 | .2 | 0. | 0. |
| NETHLDS | 0. | .1 | .2 | .2 | 0. | 0. |
| EASTERN EUROPE | 5.0 | 0. | 0. | 0. | 0. | 0. |
| BOSNIA | 5.0 | 0. | 0. | 0. | 0. | 0. |
| FORMER SOVIET UNION | 1.1 | 0. | 5.8 | 18.8 | 0. | 0. |
| GEORGIA | 0. | 0. | 0. | 1.8 | 0. | 0. |
| RUSSIA | 1.1 | 0. | 5.8 | 17.1 | 0. | 0. |
| CHINA | 0. | 0. | * | 0. | 0. | 0. |
| OTHER ASIA AND OCEANIA: | .1 | 0. | 2.4 | 132.5 | 0. | 0. |
| GUAM | 0. | 0. | .8 | .8 | 0. | 0. |
| ISRAEL | 0. | 0. | * | 0. | 0. | 0. |
| JORDAN | 0. | 0. | * | 0. | 0. | 0. |
| LEBANON | .1 | 0. | .1 | .4 | 0. | 0. |
| PHIL | 0. | 0. | 0. | * | 0. | 0. |
| QATAR | * | 0. | * | 0. | 0. | 0. |
| T PAC I | 0. | 0. | 1.4 | 1.1 | 0. | 0. |
| U AR EM | 0. | 0. | * | 0. | 0. | 0. |
| YEMEN SA | 0. | 0. | 0. | 130.2 | 0. | 0. |
| AFRICA | 0. | .2 | .4 | 35.4 | 0. | 0. |
| ANGOLA | 0. | 0. | 0. | 6.3 | 0. | 0. |
| EGYPT | 0. | .2 | .4 | 26.0 | 0. | 0. |
| LIBERIA | 0. | 0. | 0. | 1.0 | 0. | 0. |
| SIER LN | 0. | 0. | 0. | 2.0 | 0. | 0. |
| WESTERN HEMISPHERE | 43.4 | 13.4 | 72.1 | 20.8 | 0. | 0. |
| ARGENT | .1 | 0. | 0. | 0. | 0. | 0. |
| BAHAMAS | .8 | 0. | 1.0 | .1 | 0. | 0. |
| BERMUDA | * | 0. | * | 0. | 0. | 0. |
| BOLIVIA | 7.8 | 0. | 10.6 | 0. | 0. | 0. |
| C RICA | 0. | * | 0. | 0. | 0. | 0. |
| COLOMB | .3 | .1 | .3 | .1 | 0. | 0. |
| DOM REP | * | 0. | .1 | * | 0. | 0. |
| GUATMAL | 0. | 0. | .2 | 0. | 0. | 0. |
| HAITI | 10.0 | 5.3 | 21.0 | 7.3 | 0. | 0. |
| JAMAICA | * | 0. | 0. | 0. | 0. | 0. |
| MEXICO | 21.6 | 8.0 | 32.8 | 10.0 | 0. | 0. |
| N ANTIL | * | 0. | * | 0. | 0. | 0. |
| PERU | 2.9 | 0. | 5.7 | 2.8 | 0. | 0. |
| VIRGIN I | 0. | 0. | .4 | .6 | 0. | 0. |
| TOTAL KNOWN | 49.6 | 13.7 | 80.9 | 207.6 | 0. | 0. |
| TOTAL UNKNOWN | 0. | 0. | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | 49.6 | 13.7 | 80.9 | 207.6 | 0. | 0. |
| EXPORTS FOR OWN ACCT | | | 0. | 0. | | |
| OPTIONAL ORIGIN | 0. | 0. | | | 0. | 0. |

BARLEY - UNMILLED

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 0. | 0. | 29.5 | 21.3 | 0. | 0. |
| IRELAND | 0. | 0. | 8.2 | 0. | 0. | 0. |
| U KING | 0. | 0. | 19.5 | 21.3 | 0. | 0. |
| OTHER WEST EUROPE | 0. | 0. | 1.6 | 26.3 | 0. | 0. |
| CYPRUS | 0. | 0. | 0. | 26.3 | 0. | 0. |
| FORMER SOVIET UNION | 0. | 0. | 0. | 5.3 | 0. | 0. |
| JAPAN | 46.2 | 44.6 | 143.6 | 563.3 | 0. | 0. |
| TAIWAN | 0. | 0. | 34.9 | 67.1 | 0. | 0. |
| OTHER ASIA AND OCEANIA | 50.0 | 50.0 | 112.1 | 357.2 | 0. | 0. |
| ISRAEL | 0. | 0. | 30.5 | 46.8 | 0. | 0. |
| JORDAN | 0. | 0. | 50.0 | 0. | 0. | 0. |
| KOR REP | 0. | 0. | 0. | 14.9 | 0. | 0. |
| S ARAB | 50.0 | 50.0 | 31.6 | 295.5 | 0. | 0. |
| AFRICA | 0. | 0. | 0. | 23.7 | 0. | 0. |
| TUNISIA | 0. | 0. | 0. | 23.7 | 0. | 0. |
| WESTERN HEMISPHERE | 81.7 | 61.6 | 123.1 | 9.4 | 0. | 0. |
| MEXICO | 81.6 | 61.6 | 118.6 | 9.4 | 0. | 0. |
| VENEZ | 0. | 0. | 4.5 | 0. | 0. | 0. |
| TOTAL KNOWN | 177.9 | 156.2 | 444.8 | 1073.5 | 0. | 0. |
| TOTAL UNKNOWN | 0. | 145.0 | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | 177.9 | 301.2 | 444.8 | 1073.5 | 0. | 0. |
| EXPORTS FOR OWN ACCT | | | 0. | 0. | | |
| OPTIONAL ORIGIN | 0. | 0. | | | 0. | 0. |

CORN - UNMILLED

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 110.1 | 300.8 | 182.2 | 1484.2 | 0. | 38.0 |
| BELGIUM | 0. | 0. | 64.8 | 231.0 | 0. | 0. |
| FINLAND | 0. | 0. | 15.0 | 30.1 | 0. | 0. |
| GERM, FR | 0. | 0. | 33.8 | 0. | 0. | 18.0 |
| ITALY | 0. | 15.0 | 5.1 | 17.9 | 0. | 20.0 |
| NETHLDS | 0. | 0. | 11.0 | 29.6 | 0. | 0. |
| PORTUGL | 0. | 30.0 | 0. | 166.0 | 0. | 0. |
| SPAIN | 110.1 | 255.8 | 52.4 | 1009.6 | 0. | 0. |
| OTHER WEST EUROPE | 38.0 | 33.6 | 197.9 | 269.3 | 0. | 0. |

CORN - UNMILLED

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| AZORES | 0. | 0. | 5.8 | 0. | 0. | 0. |
| CYPRUS | 0. | 18.0 | 77.7 | 35.9 | 0. | 0. |
| ICELAND | 0. | 5.6 | 5.0 | 4.2 | 0. | 0. |
| MALTA | 0. | 0. | 16.4 | 43.8 | 0. | 0. |
| NORWAY | 0. | 0. | 9.2 | 0. | 0. | 0. |
| TURKEY | 38.0 | 10.0 | 83.8 | 185.4 | 0. | 0. |
| EASTERN EUROPE | 0. | 0. | 414.8 | 134.8 | 0. | 0. |
| BULGAR | 0. | 0. | 30.0 | 0. | 0. | 0. |
| CZECH RE | 0. | 0. | 30.1 | 0. | 0. | 0. |
| POLAND | 0. | 0. | 329.5 | 134.8 | 0. | 0. |
| SLOVENIA | 0. | 0. | 25.2 | 0. | 0. | 0. |
| FORMER SOVIET UNION | 58.8 | 0. | 69.1 | 10.5 | 0. | 0. |
| LATVIA | 0. | 0. | 10.6 | 0. | 0. | 0. |
| LITHUAN | 33.8 | 0. | 16.5 | 0. | 0. | 0. |
| RUSSIA | 25.0 | 0. | 42.0 | 10.5 | 0. | 0. |
| JAPAN | 3445.9 | 7494.1 | 5833.9 | 6235.7 | 0. | 440.0 |
| CHINA | 0. | 70.0 | 0. | 2181.2 | 0. | 0. |
| TAIWAN | 1329.6 | 907.2 | 2103.7 | 2610.9 | 0. | 0. |
| OTHER ASIA AND OCEANIA | 1259.5 | 3628.5 | 5121.8 | 5977.6 | 0. | 157.5 |
| AUSTRAL | 0. | 0. | 0. | 5.5 | 0. | 0. |
| BAHRAIN | 0. | 0. | 0. | 7.3 | 0. | 0. |
| INDNSIA | -54.0 | 0. | 112.2 | 344.1 | 0. | 0. |
| ISRAEL | 85.5 | 163.2 | 197.0 | 264.7 | 0. | 0. |
| JORDAN | 0. | 13.0 | 201.7 | 200.0 | 0. | 0. |
| KOR REP | 1002.0 | 2644.3 | 3083.0 | 3354.0 | 0. | 157.5 |
| LEBANON | 0. | 0. | 105.1 | 67.8 | 0. | 0. |
| MALAYSA | 44.0 | 482.3 | 689.9 | 971.8 | 0. | 0. |
| N ZEAL | 0. | 0. | 6.4 | 13.9 | 0. | 0. |
| NEW GUI | 0. | 4.2 | 0. | 7.7 | 0. | 0. |
| OMAN | 0. | 0. | 25.5 | 0. | 0. | 0. |
| PHIL | 0. | 77.5 | 164.5 | 198.9 | 0. | 0. |
| QATAR | 0. | 0. | 0. | 6.6 | 0. | 0. |
| SINGAPR | 0. | 0. | 60.5 | 60.5 | 0. | 0. |
| S ARAB | 95.0 | 107.0 | 321.0 | 394.8 | 0. | 0. |
| S LANKA | 0. | 0. | 22.0 | 0. | 0. | 0. |
| SYRIA | 72.0 | 102.0 | 112.4 | 63.7 | 0. | 0. |
| THAILND | 0. | 20.0 | 0. | 0. | 0. | 0. |
| VIETNAM | 15.0 | 0. | 0. | 0. | 0. | 0. |
| YEMEN SA | 0. | 15.0 | 20.3 | 16.3 | 0. | 0. |
| AFRICA | 616.4 | 994.0 | 1813.8 | 2071.3 | 50.0 | 0. |
| ALGERIA | 4.4 | 88.2 | 344.3 | 282.5 | 0. | 0. |
| CNRY I | 0. | 0. | 22.3 | 31.4 | 0. | 0. |
| EGYPT | 582.0 | 750.0 | 1038.4 | 996.9 | 50.0 | 0. |
| GHANA | 0. | 0. | 21.8 | 0. | 0. | 0. |
| GUIN-BIS | 0. | 0. | 14.9 | 0. | 0. | 0. |
| KENYA | 5.0 | 0. | 0. | 0. | 0. | 0. |
| MOROC | 0. | 0. | 174.5 | 240.2 | 0. | 0. |
| REP SAF | 0. | 130.8 | 57.6 | 362.6 | 0. | 0. |
| SENEGAL | 0. | 0. | 12.1 | 10.8 | 0. | 0. |
| TUNISIA | 25.0 | 25.0 | 127.9 | 147.0 | 0. | 0. |

CORN - UNMILLED

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-----------------------|---|---------|------------|---------|---------------------|--------|
| | :OUTSTANDING SALES:ACCUMULATED EXPORTS: | | | | OUTSTANDING SALES | |
| | :THIS WEEK: | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
| WESTERN HEMISPHERE | : 1478.7 | 1667.1 | 3923.6 | 3997.9 | 10.0 | 0. |
| BARBADO | : 3.2 | 13.4 | 16.7 | 10.3 | 0. | 0. |
| C RICA | : 38.4 | 42.3 | 125.1 | 141.1 | 0. | 0. |
| CANADA | : 45.2 | 0. | 110.9 | 114.4 | 0. | 0. |
| CHILE | : 48.0 | 0. | 350.9 | 343.9 | 0. | 0. |
| COLOMB | : 304.7 | 188.3 | 672.9 | 469.9 | 0. | 0. |
| DOM REP | : 188.3 | 82.8 | 269.3 | 291.8 | 0. | 0. |
| ECUADOR | : 92.0 | 26.3 | 66.6 | 98.5 | 0. | 0. |
| F W IND | : 0. | 1.6 | .4 | 1.2 | 0. | 0. |
| GUATMAL | : 114.5 | 27.4 | 170.9 | 38.1 | 0. | 0. |
| HONDURA | : 10.5 | 0. | 17.8 | 0. | 0. | 0. |
| JAMAICA | : 12.7 | 39.0 | 74.3 | 81.3 | 0. | 0. |
| LW WW I | : .8 | 0. | 0. | 6.8 | 0. | 0. |
| MEXICO | : 319.1 | 972.6 | 1345.5 | 1739.8 | 0. | 0. |
| N ANTIL | : 1.3 | 5.6 | 3.1 | 2.7 | 0. | 0. |
| NICARAG | : 13.5 | 0. | 2.6 | 0. | 0. | 0. |
| PANAMA | : 27.2 | 13.6 | 102.7 | 69.5 | 10.0 | 0. |
| PERU | : 20.0 | 88.0 | 159.4 | 347.6 | 0. | 0. |
| SALVADR | : 118.8 | 7.5 | 80.4 | 41.8 | 0. | 0. |
| SURINAM | : 1.6 | 1.7 | 4.4 | 4.2 | 0. | 0. |
| TRINID | : 12.5 | 30.6 | 36.6 | 24.6 | 0. | 0. |
| VENEZ | : 106.4 | 126.5 | 313.2 | 170.3 | 0. | 0. |
| TOTAL KNOWN | : 8337.0 | 15095.2 | 19660.7 | 24973.4 | 60.0 | 635.5 |
| TOTAL UNKNOWN | : 1152.6 | 3715.8 | 0. | 0. | 0. | 266.9 |
| TOTAL KNOWN & UNKNOWN | : 9489.6 | 18811.1 | 19660.7 | 24973.4 | 60.0 | 902.3 |
| EXPORTS FOR OWN ACCT | : 70.0. | 255.0 | 2.6 | 27.0 | 0. | 0. |
| OPTIONAL ORIGIN | | | | | | |

OATS - UNMILLED

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-----------------------|---|---------|------------|--------|---------------------|--------|
| | :OUTSTANDING SALES:ACCUMULATED EXPORTS: | | | | OUTSTANDING SALES | |
| | :THIS WEEK: | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
| WESTERN HEMISPHERE | : .3 | 9.2 | 1.4 | 8.4 | 0. | 0. |
| MEXICO | : .3 | 9.2 | 1.4 | 6.5 | 0. | 0. |
| VENEZ | : 0. | 0. | 0. | 1.9 | 0. | 0. |
| TOTAL KNOWN | : .3 | 9.2 | 1.4 | 8.4 | 0. | 0. |
| TOTAL UNKNOWN | : 0. | 0. | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | : .3 | 9.2 | 1.4 | 8.4 | 0. | 0. |
| EXPORTS FOR OWN ACCT | : 0. | 0. | 0. | 0. | 0. | 0. |
| OPTIONAL ORIGIN | | | | | | |

GRAIN SORGHUMS - UNMILLED

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 26.0 | 6.0 | 0. | 768.1 | 0. | 0. |
| BELGIUM | 0. | 0. | 0. | 65.1 | 0. | 0. |
| ITALY | 0. | 0. | 0. | 102.4 | 0. | 0. |
| NETHLDs | 0. | 6.0 | 0. | 42.5 | 0. | 0. |
| SPAIN | 26.0 | 0. | 0. | 549.3 | 0. | 0. |
| OTHER WEST EUROPE | 0. | 0. | 130.6 | 0. | 0. | 0. |
| NORWAY | 0. | 0. | 33.0 | 0. | 0. | 0. |
| TURKEY | 0. | 0. | 97.7 | 0. | 0. | 0. |
| JAPAN | 396.5 | 688.0 | 1006.5 | 876.5 | 0. | 8.1 |
| TAIWAN | 0. | 0. | 0. | 4.1 | 0. | 0. |
| OTHER ASIA AND OCEANIA | 157.0 | 51.5 | 194.0 | 118.9 | 0. | 0. |
| ISRAEL | 157.0 | 51.5 | 136.2 | 100.8 | 0. | 0. |
| KOR REP | 0. | 0. | 53.2 | 0. | 0. | 0. |
| AFRICA | 0. | 0. | 10.5 | 7.3 | 0. | 0. |
| WESTERN HEMISPHERE | 479.1 | 192.5 | 913.4 | 556.7 | 0. | 0. |
| CHILE | 3.5 | 0. | 42.8 | 0. | 0. | 0. |
| MEXICO | 469.4 | 192.5 | 852.7 | 556.7 | 0. | 0. |
| TOTAL KNOWN | 1058.6 | 937.9 | 2255.0 | 2331.6 | 0. | 8.1 |
| TOTAL UNKNOWN | 13.1 | 155.5 | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | 1071.7 | 1093.5 | 2255.0 | 2331.6 | 0. | 8.1 |
| EXPORTS FOR OWN ACCT | | | 1.4 | 0. | | |
| OPTIONAL ORIGIN | 5.8 | 23.5 | | | 0. | 0. |

SOYBEANS

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|----------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 1113.0 | 1280.4 | 5547.7 | 5263.8 | 0. | 57.8 |
| BELGIUM | 114.8 | 25.0 | 608.3 | 441.6 | 0. | 0. |
| DENMARK | 0. | 0. | 32.1 | 20.6 | 0. | 0. |
| FINLAND | 0. | 0. | 14.5 | 9.8 | 0. | 0. |
| FRANCE | 5.5 | 90.1 | 276.0 | 143.1 | 0. | 0. |
| GERM, FR | 94.4 | 305.9 | 893.1 | 724.3 | 0. | 57.8 |
| GREECE | 0. | 0. | 64.9 | 96.9 | 0. | 0. |
| IRELAND | 0. | 0. | 0. | 14.3 | 0. | 0. |
| ITALY | 0. | 0. | 241.6 | 366.5 | 0. | 0. |
| NETHLDs | 772.2 | 608.8 | 2165.3 | 2081.0 | 0. | 0. |
| PORTUGL | 0. | 55.0 | 162.2 | 169.8 | 0. | 0. |
| SPAIN | 126.0 | 69.5 | 865.3 | 891.5 | 0. | 0. |

SOYBEANS

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|------------------------|------------------------|--------|---------------------|---------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| U KING | 0. | 126.0 | 224.4 | 304.3 | 0. | 0. |
| OTHER WEST EUROPE | 17.0 | 84.6 | 81.0 | 96.9 | 0. | 0. |
| AZORES | 0. | 0. | 4.3 | 0. | 0. | 0. |
| NORWAY | 0. | 84.6 | 0. | 78.3 | 0. | 0. |
| TURKEY | 17.0 | 0. | 76.7 | 18.6 | 0. | 0. |
| EASTERN EUROPE | 0. | 0. | 91.2 | 58.2 | 0. | 0. |
| CROATIA | 0. | 0. | 17.0 | 0. | 0. | 0. |
| POLAND | 0. | 0. | 13.6 | 0. | 0. | 0. |
| ROMANIA | 0. | 0. | 60.6 | 58.2 | 0. | 0. |
| JAPAN | 626.4 | 804.0 | 1583.8 | 1819.8 | 10.5 | 52.8 |
| CHINA | 58.6 | 52.5 | 1309.0 | 132.0 | 0. | 0. |
| TAIWAN | 343.1 | 418.5 | 1049.1 | 1055.5 | 0. | 0. |
| OTHER ASIA AND OCEANIA | 663.1 | 564.1 | 1767.1 | 1657.7 | 0. | 0. |
| AUSTRAL | 24.0 | 12.0 | 24.0 | 27.0 | 0. | 0. |
| HG KONG | 15.0 | 0. | 0. | 0. | 0. | 0. |
| INDNSIA | 254.6 | 194.0 | 270.2 | 218.1 | 0. | 0. |
| ISRAEL | 87.0 | 135.6 | 158.7 | 198.4 | 0. | 0. |
| KOR REP | 85.0 | 115.0 | 625.3 | 629.5 | 0. | 0. |
| MALAYSA | 117.5 | 70.0 | 347.0 | 328.6 | 0. | 0. |
| N ZEAL | 0. | 0. | 0. | * | 0. | 0. |
| PAKISTN | 0. | 0. | 32.7 | 0. | 0. | 0. |
| PHIL | 15.0 | 7.5 | 77.9 | 57.9 | 0. | 0. |
| SYRIA | 10.0 | 0. | 0. | 0. | 0. | 0. |
| THAILND | 50.0 | 30.0 | 231.3 | 198.1 | 0. | 0. |
| VIETNAM | 5.0 | 0. | 0. | 0. | 0. | 0. |
| AFRICA | 11.7 | 5.5 | 132.2 | 99.8 | 0. | 0. |
| EGYPT | 0. | 0. | 75.8 | 45.8 | 0. | 0. |
| KENYA | 5.0 | 0. | 0. | 0. | 0. | 0. |
| MOROC | 0. | 0. | 39.5 | 38.4 | 0. | 0. |
| REP SAF | 6.7 | 5.5 | 16.9 | 15.7 | 0. | 0. |
| WESTERN HEMISPHERE | 753.0 | 802.5 | 1695.4 | 1181.5 | 0. | 0. |
| BARBADO | 1.5 | 3.0 | 7.4 | 6.0 | 0. | 0. |
| BRAZIL | 0. | 0. | 220.8 | 0. | 0. | 0. |
| C RICA | 13.2 | 17.9 | 53.9 | 65.6 | 0. | 0. |
| CANADA | 14.0 | 5.7 | 14.2 | 3.8 | 0. | 0. |
| CHILE | 6.0 | 0. | 5.9 | 0. | 0. | 0. |
| COLOMB | 13.9 | 33.5 | 86.0 | 26.5 | 0. | 0. |
| MEXICO | 644.5 | 678.0 | 1178.0 | 1005.8 | 0. | 0. |
| SALVADR | 0. | 28.0 | 0. | 0. | 0. | 0. |
| TRINID | 14.8 | 21.4 | 45.4 | 26.6 | 0. | 0. |
| VENEZ | 45.2 | 15.0 | 83.7 | 47.2 | 0. | 0. |
| TOTAL KNOWN | 3585.9 | 4012.2 | 13256.5 | 11365.2 | 10.5 | 110.6 |
| TOTAL UNKNOWN | 1305.4 | 956.7 | 0. | 0. | 55.9 | 277.4 |
| TOTAL KNOWN & UNKNOWN | 4891.4 | 4968.9 | 13256.5 | 11365.2 | 66.4 | 388.0 |
| EXPORTS FOR OWN ACCT | | | 0. | 1.9 | | |
| OPTIONAL ORIGIN | 50.0 | 55.0 | | | 0. | 0. |

MARKETING YEAR 10/01 - 09/30

| | | CURRENT MARKETING YEAR | | | | :NEXT MARKETING YEAR | |
|-------------------------|---|------------------------|---------|----------------------|--------|----------------------|--------|
| | | :OUTSTANDING SALES: | | ACCUMULATED EXPORTS: | | OUTSTANDING SALES | |
| DESTINATION | | :THIS WEEK: | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
| EUROPEAN UNION | : | 201.6 | 86.6 | 182.5 | 65.0 | 0. | 0. |
| DENMARK | : | 0. | 22.0 | 0. | 0. | 0. | 0. |
| FRANCE | : | 15.0 | 0. | 0. | 0. | 0. | 0. |
| GERM, FR | : | 0. | 0. | 31.7 | 17.9 | 0. | 0. |
| GREECE | : | 20.0 | 14.0 | 0. | 0. | 0. | 0. |
| IRELAND | : | 73.0 | 0. | 29.1 | 20.0 | 0. | 0. |
| ITALY | : | 10.6 | 30.6 | 69.9 | 18.4 | 0. | 0. |
| NETHLDS | : | 0. | 0. | 17.2 | 0. | 0. | 0. |
| SPAIN | : | 67.5 | 0. | 23.2 | 0. | 0. | 0. |
| U KING | : | 15.5 | 20.0 | 11.5 | 8.8 | 0. | 0. |
| OTHER WEST EUROPE | : | 7.0 | 40.5 | 78.5 | 0. | 0. | 0. |
| CYPRUS | : | 0. | 9.5 | 0. | 0. | 0. | 0. |
| TURKEY | : | 7.0 | 31.0 | 78.5 | 0. | 0. | 0. |
| EASTERN EUROPE | : | 0. | 0. | 41.0 | 0. | 0. | 0. |
| CROATIA | : | 0. | 0. | 15.0 | 0. | 0. | 0. |
| HUNGARY | : | 0. | 0. | 10.0 | 0. | 0. | 0. |
| SLOVENIA | : | 0. | 0. | 16.0 | 0. | 0. | 0. |
| FORMER SOVIET UNION | : | 0. | 0. | 35.8 | 162.9 | 0. | 0. |
| BYELAR | : | 0. | 0. | 0. | 42.2 | 0. | 0. |
| GEORGIA | : | 0. | 0. | 3.0 | 0. | 0. | 0. |
| LITHUAN | : | 0. | 0. | 0. | 19.5 | 0. | 0. |
| UKRAINE | : | 0. | 0. | 32.8 | 101.2 | 0. | 0. |
| JAPAN | : | 33.2 | 65.7 | 58.5 | 42.3 | 0. | 0. |
| CHINA | : | 286.7 | 0. | 326.9 | 0. | 0. | 0. |
| OTHER ASIA AND OCEANIA: | : | 331.0 | 119.3 | 391.2 | 322.8 | 0. | 0. |
| AUSTRAL | : | 20.9 | 20.0 | 44.7 | 60.5 | 0. | 0. |
| INDNSIA | : | 0. | 0. | 17.0 | 27.5 | 0. | 0. |
| ISRAEL | : | 0. | 0. | 0. | 9.4 | 0. | 0. |
| LEBANON | : | 7.6 | 0. | 14.1 | 5.3 | 0. | 0. |
| MALAYSA | : | 5.0 | 0. | 29.5 | 0. | 0. | 0. |
| N ZEAL | : | 5.0 | 0. | 0. | 21.1 | 0. | 0. |
| NEW GUI | : | 0. | 2.5 | 0. | 0. | 0. | 0. |
| PHIL | : | 153.5 | 21.0 | 121.8 | 148.5 | 0. | 0. |
| S ARAB | : | 54.0 | 48.5 | 94.4 | 50.6 | 0. | 0. |
| SYRIA | : | 0. | 2.3 | 8.0 | 0. | 0. | 0. |
| THAILND | : | 85.0 | 20.0 | 61.6 | 0. | 0. | 0. |
| YEMEN SA | : | 0. | 5.0 | 0. | 0. | 0. | 0. |
| AFRICA | : | 57.8 | 30.0 | 122.3 | 61.4 | 0. | 0. |
| ALGERIA | : | 0. | 30.0 | 62.3 | 61.3 | 0. | 0. |
| CNRY I | : | 0. | 0. | 10.9 | 0. | 0. | 0. |
| EGYPT | : | 25.0 | 0. | 18.4 | 0. | 0. | 0. |
| MOROC | : | 0. | 0. | 12.3 | 0. | 0. | 0. |
| REP SAF | : | 32.8 | 0. | 18.5 | 0. | 0. | 0. |
| ZAIRE | : | 0. | 0. | 0. | .2 | 0. | 0. |
| WESTERN HEMISPHERE | : | 259.3 | 365.7 | 596.9 | 658.6 | 0. | 0. |
| BARBADO | : | 0. | 0. | 2.9 | 1.3 | 0. | 0. |
| BELIZE | : | 0. | 0. | 1.4 | .5 | 0. | 0. |
| CANADA | : | 52.4 | 163.1 | 204.7 | 243.7 | 0. | 0. |
| COLOMB | : | 11.3 | 44.0 | 75.7 | 42.8 | 0. | 0. |

SOYBEAN CAKE AND MEAL

MARKETING YEAR 10/01 - 09/30

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| | | CURRENT MARKETING YEAR | | NEXT MARKETING YEAR | |
|-----------------------|---|------------------------|--------|---------------------|--------|
| | | OUTSTANDING SALES | | ACCUMULATED EXPORTS | |
| DESTINATION | | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| DOM REP | : | 44.0 | 32.0 | 69.7 | 80.8 |
| ECUADOR | : | 26.0 | 25.5 | 32.6 | 11.9 |
| GUATMAL | : | 38.5 | 9.3 | 33.2 | 23.7 |
| HONDURA | : | 5.6 | 9.7 | 9.8 | 16.9 |
| JAMAICA | : | 1.7 | 5.3 | 24.6 | 17.4 |
| LW WW I | : | .5 | 0. | 0. | .6 |
| MEXICO | : | 2.1 | 39.5 | 14.0 | 69.7 |
| NICARAG | : | 4.5 | 0. | 2.2 | 0. |
| PANAMA | : | 18.3 | 16.2 | 21.6 | 24.5 |
| PERU | : | 0. | 0. | 0. | 15.1 |
| SALVADR | : | 25.4 | 21.1 | 24.7 | 37.3 |
| TRINID | : | 0. | 0. | 3.4 | 2.6 |
| VENEZ | : | 29.1 | 0. | 76.4 | 69.8 |
| TOTAL KNOWN | : | 1176.4 | 707.8 | 1833.5 | 1313.1 |
| TOTAL UNKNOWN | : | 426.1 | 46.9 | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | : | 1602.5 | 754.7 | 1833.5 | 1313.1 |
| EXPORTS FOR OWN ACCT | : | | | 0. | 0. |
| OPTIONAL ORIGIN | : | 0. | 0. | | 0. |

SOYBEAN OIL

MARKETING YEAR 10/01 - 09/30

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

| | | CURRENT MARKETING YEAR | | NEXT MARKETING YEAR | |
|-------------------------|---|------------------------|--------|---------------------|--------|
| | | OUTSTANDING SALES | | ACCUMULATED EXPORTS | |
| DESTINATION | | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| OTHER WEST EUROPE | : | * | 0. | 13.1 | 2.0 |
| TURKEY | : | 0. | 0. | 13.1 | 2.0 |
| CHINA | : | 30.0 | 27.0 | 202.1 | 73.0 |
| OTHER ASIA AND OCEANIA: | : | 23.6 | .1 | 36.7 | 6.7 |
| HG KONG | : | 22.1 | .1 | 26.4 | 3.1 |
| KOR REP | : | 0. | 0. | 7.0 | 0. |
| KUWAIT | : | 0. | 0. | 0. | 1.8 |
| AFRICA | : | 0. | 0. | 23.7 | 3.7 |
| ANGOLA | : | 0. | 0. | 5.2 | 0. |
| CO BRAZ | : | 0. | 0. | 3.5 | 3.7 |
| MOROC | : | 0. | 0. | 15.0 | 0. |
| WESTERN HEMISPHERE | : | 40.1 | 22.0 | 48.3 | 32.7 |
| CANADA | : | .9 | 2.3 | 1.5 | .8 |
| COLOMB | : | 0. | 0. | 4.6 | 4.5 |
| ECUADOR | : | 0. | 0. | 3.4 | 0. |
| HAITI | : | 3.0 | 1.7 | 1.8 | 5.3 |
| JAMAICA | : | 1.8 | .3 | 3.2 | 3.2 |
| MEXICO | : | 31.6 | 15.0 | 29.3 | 12.3 |
| NICARAG | : | 2.4 | 0. | 2.5 | 0. |

SOYBEAN OIL MARKETING YEAR 10/01 - 09/30
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 METRIC TONS AS OF JANUARY 23, 1997

| | | CURRENT MARKETING YEAR | | | | :NEXT MARKETING YEAR | |
|-----------------------|---|---|---------|------------|--------|----------------------|--------|
| | | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES | | | | | |
| DESTINATION | | :THIS WEEK: | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
| PANAMA | : | * | 2.0 | * | 2.0 | 0. | 0. |
| SURINAM | : | 0. | 0. | 0. | 2.7 | 0. | 0. |
| TOTAL KNOWN | : | 93.6 | 49.1 | 323.8 | 118.0 | 0. | 0. |
| TOTAL UNKNOWN | : | 61.7 | 68.0 | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | : | 155.3 | 117.1 | 323.8 | 118.0 | 0. | 0. |
| EXPORTS FOR OWN ACCT | : | | | 0. | 0. | | |
| OPTIONAL ORIGIN | : | 0. | 0. | | | 0. | 0. |

LINSEED OIL - INCLUDING RAW, BOILED MARKETING YEAR 06/01 - 05/31
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 METRIC TONS AS OF JANUARY 23, 1997

| | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-----------------------|--|---------|------------|--------|---------------------|--------|
| | OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES | | | | | |
| DESTINATION | THIS WEEK: | YR AGO: | THIS WEEK: | YR AGO | THIS WEEK: | YR AGO |
| WESTERN HEMISPHERE | 2.4 | 2.5 | 2.0 | 1.1 | 0. | 0. |
| CANADA | 1.8 | 2.1 | 1.6 | .8 | 0. | 0. |
| MEXICO | .6 | .4 | .4 | .3 | 0. | 0. |
| TOTAL KNOWN | 2.4 | 2.5 | 2.0 | 1.1 | 0. | 0. |
| TOTAL UNKNOWN | 0. | 0. | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | 2.4 | 2.5 | 2.0 | 1.1 | 0. | 0. |
| EXPORTS FOR OWN ACCT | | | 0. | 0. | | |
| OPTIONAL ORIGIN | 0. | 0. | | | 0. | 0. |

COTTONSEED OIL MARKETING YEAR 10/01 - 09/30
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 METRIC TONS AS OF JANUARY 23, 1997

| | | CURRENT MARKETING YEAR | | | | :NEXT MARKETING YEAR | |
|-------------------------|---|------------------------|---------|----------------------|--------|----------------------|--------|
| | | :OUTSTANDING SALES | | :ACCUMULATED EXPORTS | | : OUTSTANDING SALES | |
| DESTINATION | | :THIS WEEK: | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
| | : | | | | | | |
| EUROPEAN UNION | : | 0. | 0. | 0. | .7 | 0. | 0. |
| NETHLDS | : | 0. | 0. | 0. | .7 | 0. | 0. |
| | : | | | | | | |
| JAPAN | : | 6.9 | 9.6 | 2.7 | 6.0 | 0. | 0. |
| | : | | | | | | |
| OTHER ASIA AND OCEANIA: | : | * | 0. | 0. | 0. | 0. | 0. |
| | : | | | | | | |
| WESTERN HEMISPHERE | : | 4.5 | 5.4 | 3.5 | 16.2 | 0. | 0. |
| CANADA | : | .4 | .2 | .5 | .2 | 0. | 0. |

COTTONSEED OIL MARKETING YEAR 10/01 - 09/30
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 METRIC TONS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-----------------------|------------------------|---------|----------------------|--------|---------------------|--------|
| | :OUTSTANDING SALES: | | ACCUMULATED EXPORTS: | | OUTSTANDING SALES | |
| | :THIS WEEK: | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
| COLOMB | : 0. | .5 | 0. | 0. | 0. | 0. |
| GUATMAL | : 0. | .8 | 0. | 0. | 0. | 0. |
| MEXICO | : 0. | 0. | 0. | 1.5 | 0. | 0. |
| NICARAG | : 0. | 0. | 0. | 4.3 | 0. | 0. |
| SALVADR | : 4.1 | 4.0 | 3.0 | 10.3 | 0. | 0. |
| TOTAL KNOWN | : 11.4 | 15.0 | 6.2 | 22.9 | 0. | 0. |
| TOTAL UNKNOWN | : 0. | 0. | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | : 11.4 | 15.0 | 6.2 | 22.9 | 0. | 0. |
| EXPORTS FOR OWN ACCT | : | | 0. | 0. | | |
| OPTIONAL ORIGIN | : 0. | 0. | | | 0. | 0. |

COTTON - AMERICAN PIMA - RAW, EXTRA LONG STAPLE MARKETING YEAR 08/01 - 07/31
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 RUNNING BALES AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|---------------------|------------------------|---------|----------------------|--------|---------------------|--------|
| | :OUTSTANDING SALES: | | ACCUMULATED EXPORTS: | | OUTSTANDING SALES | |
| | :THIS WEEK: | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
| EUROPEAN UNION | : 23.5 | 35.1 | 38.0 | 24.1 | 0. | 5.0 |
| BELGIUM | : 0. | 1.6 | 8.3 | 1.8 | 0. | 0. |
| DENMARK | : .2 | .5 | .3 | .4 | 0. | 0. |
| FRANCE | : .3 | .6 | .2 | .6 | 0. | 0. |
| GERM, FR | : 7.4 | 11.8 | 7.5 | 9.3 | 0. | 0. |
| IRELAND | : .1 | 0. | .6 | .7 | 0. | 0. |
| ITALY | : 13.5 | 19.0 | 18.2 | 10.3 | 0. | 3.5 |
| PORTUGL | : 1.8 | .5 | 2.4 | .6 | 0. | 1.5 |
| SPAIN | : .3 | .6 | .3 | .4 | 0. | 0. |
| U KING | : 0. | .5 | 0. | .2 | 0. | 0. |
| OTHER WEST EUROPE | : 18.4 | 20.5 | 9.2 | 11.2 | 4.4 | 2.6 |
| SWITZLD | : 13.1 | 18.6 | 8.3 | 10.5 | 4.4 | 2.6 |
| TURKEY | : 5.2 | 1.9 | .9 | .8 | 0. | 0. |
| EASTERN EUROPE | : 1.3 | .8 | 1.5 | 2.4 | 0. | 0. |
| CROATIA | : 0. | 0. | .2 | 0. | 0. | 0. |
| CZECH RE | : .4 | .8 | 0. | 1.6 | 0. | 0. |
| ROMANIA | : .9 | 0. | 1.1 | .8 | 0. | 0. |
| SLOVENIA | : 0. | 0. | .2 | 0. | 0. | 0. |
| FORMER SOVIET UNION | : .5 | 0. | 0. | 0. | 0. | 0. |
| RUSSIA | : .5 | 0. | 0. | 0. | 0. | 0. |
| JAPAN | : 51.9 | 66.4 | 40.2 | 29.1 | 11.7 | 45.7 |
| CHINA | : 4.8 | .5 | 16.9 | 1.5 | 0. | 0. |
| TAIWAN | : 6.5 | 0. | 8.0 | 3.1 | 0. | 0. |
| INDIA | : 1.8 | 1.3 | 1.0 | 7.8 | .2 | 1.0 |

COTTON - AMERICAN PIMA - RAW, EXTRA LONG STAPLE MARKETING YEAR 08/01 - 07/31
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 RUNNING BALES AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| OTHER ASIA AND OCEANIA: | 83.2 | 35.9 | 72.5 | 43.8 | 1.2 | 29.2 |
| BANGLADH | 15.9 | 2.9 | 15.0 | 6.9 | 0. | 0. |
| HG KONG | 9.7 | 0. | 0. | .2 | 0. | 0. |
| INDNSIA | 17.9 | 17.4 | 16.4 | 14.9 | 1.2 | 6.9 |
| KOR REP | 24.0 | 15.0 | 16.9 | 9.7 | 0. | 21.7 |
| PAKISTN | 13.4 | .5 | 20.2 | 9.6 | 0. | 0. |
| THAILND | 2.3 | .1 | 4.0 | 2.5 | 0. | .6 |
| AFRICA | 0. | 1.0 | 1.7 | 1.6 | 0. | 0. |
| ALGERIA | 0. | 0. | 1.7 | 1.6 | 0. | 0. |
| REP SAF | 0. | .1 | 0. | 0. | 0. | 0. |
| TUNISIA | 0. | .9 | 0. | 0. | 0. | 0. |
| WESTERN HEMISPHERE | 18.9 | 4.4 | 3.5 | 3.9 | 0. | 3.9 |
| BRAZIL | 8.5 | 3.8 | 2.5 | 1.8 | 0. | 0. |
| CHILE | .2 | .2 | .3 | 0. | 0. | 0. |
| COLOMB | .7 | 0. | .4 | .5 | 0. | 0. |
| PERU | 9.4 | 0. | .3 | 0. | 0. | 3.9 |
| VENEZ | .2 | .4 | 0. | 1.6 | 0. | 0. |
| TOTAL KNOWN | 210.8 | 165.9 | 192.6 | 128.5 | 17.5 | 87.3 |
| TOTAL UNKNOWN | 10.4 | 3.3 | 0. | 0. | 0. | .5 |
| TOTAL KNOWN & UNKNOWN | 221.2 | 169.2 | 192.6 | 128.5 | 17.5 | 87.8 |
| EXPORTS FOR OWN ACCT | | | 0. | 0. | | |
| OPTIONAL ORIGIN | 0. | 0. | | | 0. | 0. |

ALL UPLAND COTTON MARKETING YEAR 08/01 - 07/31
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 RUNNING BALES AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 69.3 | 138.9 | 63.5 | 148.0 | .3 | 51.3 |
| AUSTRIA | 0. | .8 | 0. | 1.4 | 0. | 0. |
| BELGIUM | 0. | 2.6 | .2 | 3.1 | 0. | 0. |
| DENMARK | 5.0 | 8.3 | 6.3 | 7.3 | 0. | .5 |
| FINLAND | 0. | 0. | 0. | 1.6 | 0. | 0. |
| FRANCE | 0. | .2 | 0. | .9 | 0. | 0. |
| GERM, FR | 6.0 | 5.3 | 5.9 | 8.8 | 0. | 0. |
| GREECE | 0. | 0. | 0. | .5 | 0. | 0. |
| IRELAND | 33.3 | 32.3 | 22.8 | 26.8 | 0. | 49.7 |
| ITALY | 4.1 | 39.5 | 4.5 | 47.1 | 0. | .8 |
| PORTUGL | .5 | 3.2 | 1.2 | 4.7 | 0. | .4 |
| SPAIN | 9.8 | 28.5 | 10.4 | 29.8 | 0. | 0. |
| SWEDEN | 8.0 | 11.4 | 10.1 | 9.8 | 0. | 0. |
| U KING | 2.6 | 6.8 | 2.2 | 6.2 | .3 | 0. |
| OTHER WEST EUROPE | 109.9 | 19.5 | 35.3 | 23.2 | 0. | 0. |
| SWITZLD | 1.5 | 2.5 | 2.5 | 3.3 | 0. | 0. |

ALL UPLAND COTTON

MARKETING YEAR 08/01 - 07/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 RUNNING BALES AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| TURKEY | 108.4 | 17.0 | 32.8 | 19.9 | 0. | 0. |
| EASTERN EUROPE | 0. | 1.4 | 25.3 | 54.7 | 0. | 0. |
| CZECH RE | 0. | .9 | 0. | 0. | 0. | 0. |
| ROMANIA | 0. | 0. | 25.3 | 54.2 | 0. | 0. |
| SLOVENIA | 0. | .5 | 0. | .5 | 0. | 0. |
| FORMER SOVIET UNION | 0. | 24.2 | 0. | 8.2 | 0. | 0. |
| ESTONIA | 0. | 2.2 | 0. | 8.2 | 0. | 0. |
| RUSSIA | 0. | 22.0 | 0. | 0. | 0. | 0. |
| JAPAN | 332.0 | 422.1 | 261.4 | 431.1 | 14.5 | 66.8 |
| CHINA | 331.5 | 1058.0 | 606.5 | 728.3 | 0. | 0. |
| TAIWAN | 71.8 | 78.3 | 68.0 | 134.2 | 0. | 1.1 |
| OTHER ASIA AND OCEANIA: | 708.2 | 815.5 | 637.1 | 1203.2 | 20.4 | 22.5 |
| AUSTRAL | 0. | 0. | 0. | 1.0 | 0. | 0. |
| BANGLADH | 40.4 | 30.7 | 22.0 | 44.3 | 0. | 0. |
| BURMA | 0. | 0. | 2.0 | 1.2 | 0. | 0. |
| HG KONG | 84.4 | 106.1 | 54.2 | 148.7 | 0. | 0. |
| INDNSIA | 153.3 | 192.9 | 247.0 | 344.8 | 8.2 | 5.2 |
| ISRAEL | .9 | 1.3 | 1.1 | .1 | 0. | 0. |
| KOR REP | 283.2 | 243.9 | 218.9 | 388.6 | 12.1 | 17.3 |
| MALAYSIA | .3 | 2.4 | 6.1 | 11.9 | 0. | 0. |
| PAKISTN | 10.9 | 25.1 | .5 | 4.0 | 0. | 0. |
| PHIL | 42.5 | 69.3 | 25.8 | 60.9 | 0. | 0. |
| SINGAPR | 1.0 | 13.5 | .6 | 1.5 | 0. | 0. |
| S ARAB | 0. | 2.0 | 0. | 5.0 | 0. | 0. |
| S LANKA | 0. | .7 | .5 | 6.5 | 0. | 0. |
| THAILND | 54.5 | 86.4 | 56.3 | 179.0 | 0. | 0. |
| VIETNAM | 36.8 | 41.3 | 2.0 | 5.6 | 0. | 0. |
| AFRICA | 5.3 | 90.9 | 19.1 | 64.8 | 0. | 3.5 |
| ALGERIA | 0. | 22.5 | 10.3 | 11.0 | 0. | 0. |
| EGYPT | 0. | 56.0 | 0. | 45.0 | 0. | 0. |
| MOROC | 0. | 0. | 0. | 1.8 | 0. | 0. |
| REP SAF | 0. | 0. | 5.3 | 1.7 | 0. | 0. |
| TUNISIA | 5.3 | 12.4 | 3.5 | 5.3 | 0. | 3.5 |
| WESTERN HEMISPHERE | 801.9 | 811.0 | 531.8 | 574.9 | 94.5 | 71.0 |
| ARGENT | 1.6 | 1.6 | 0. | 0. | 0. | 0. |
| BRAZIL | 45.4 | 171.0 | 47.5 | 86.7 | 0. | 22.1 |
| C RICA | 1.3 | 2.9 | 0. | 1.4 | 0. | 0. |
| CANADA | 107.9 | 105.5 | 94.1 | 95.3 | 34.7 | 8.9 |
| COLOMB | 25.0 | 15.0 | 34.5 | 33.8 | 0. | 0. |
| DOM REP | 0. | .1 | .1 | .1 | 0. | 0. |
| ECUADOR | 24.9 | 19.7 | 20.3 | 13.4 | 6.1 | 0. |
| GUATMAL | 50.5 | 38.6 | 43.4 | 39.6 | 7.0 | 12.0 |
| HONDURA | .7 | 0. | 2.4 | .6 | 0. | 0. |
| MEXICO | 451.1 | 340.6 | 231.7 | 219.6 | 26.4 | 2.6 |
| PERU | 2.4 | 7.8 | 0. | 5.8 | 0. | 0. |
| SALVADR | 34.6 | 47.8 | 39.8 | 45.2 | 0. | 0. |
| VENEZ | 56.6 | 60.4 | 17.9 | 33.6 | 20.3 | 25.4 |
| TOTAL KNOWN | 2429.7 | 3459.8 | 2248.0 | 3370.6 | 129.6 | 216.3 |
| TOTAL UNKNOWN | 15.8 | 261.7 | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | 2445.5 | 3721.5 | 2248.0 | 3370.6 | 129.6 | 216.3 |
| EXPORTS FOR OWN ACCT | | | 0. | 0. | | |
| OPTIONAL ORIGIN | 0. | 0. | | | 0. | 0. |

ALL RICE
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 23, 1997

MARKETING YEAR 08/01 - 07/31

| | : | CURRENT MARKETING YEAR | | | | :NEXT MARKETING YEAR | |
|-------------------------|---|---|---------|-------------|--------|----------------------|--------|
| | : | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES | | | | | |
| DESTINATION | : | :THIS WEEK: | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
| EUROPEAN UNION | : | 121.3 | 27.5 | 164.8 | 205.0 | 0. | 0. |
| BELGIUM | : | 54.0 | 6.8 | 16.0 | 22.1 | 0. | 0. |
| GERM, FR | : | 5.7 | .6 | 17.1 | 20.4 | 0. | 0. |
| NETHLDS | : | 54.7 | 16.0 | 100.6 | 127.6 | 0. | 0. |
| SPAIN | : | 0. | * | 12.9 | 16.1 | 0. | 0. |
| U KING | : | 5.5 | 4.0 | 12.9 | 15.5 | 0. | 0. |
| OTHER WEST EUROPE | : | 54.7 | 27.7 | 95.7 | 115.2 | 0. | 0. |
| TURKEY | : | 48.8 | 25.0 | 90.3 | 104.8 | 0. | 0. |
| EASTERN EUROPE | : | 0. | 9.1 | 4.2 | 23.6 | 0. | 0. |
| POLAND | : | 0. | 9.1 | 0. | 19.3 | 0. | 0. |
| FORMER SOVIET UNION | : | * | 2.5 | 18.3 | 11.7 | 0. | 0. |
| MOLDOVA | : | 0. | 0. | 13.8 | 0. | 0. | 0. |
| JAPAN | : | 98.0 | 88.4 | 124.4 | 112.1 | 0. | 0. |
| CHINA | : | 0. | 0. | * | .1 | 0. | 0. |
| TAIWAN | : | .1 | .5 | .2 | .8 | 0. | 0. |
| OTHER ASIA AND OCEANIA: | : | 71.1 | 71.3 | 154.4 | 270.0 | 0. | 0. |
| INDNSIA | : | 0. | 0. | * | 75.8 | 0. | 0. |
| IRAN | : | 0. | 21.0 | 0. | 71.6 | 0. | 0. |
| JORDAN | : | .2 | * | 35.6 | 21.3 | 0. | 0. |
| PHIL | : | 4.7 | 0. | 29.5 | 0. | 0. | 0. |
| S ARAB | : | 65.2 | 47.4 | 64.1 | 77.0 | 0. | 0. |
| AFRICA | : | 38.5 | 60.2 | 124.7 | 178.2 | 0. | 0. |
| CO BRAZ | : | 0. | 0. | 13.4 | 9.3 | 0. | 0. |
| GHANA | : | 4.0 | 5.2 | 19.4 | 27.3 | 0. | 0. |
| C IVOIRE | : | 0. | 20.1 | 26.7 | 68.0 | 0. | 0. |
| MOROC | : | .2 | 10.0 | .1 | 10.6 | 0. | 0. |
| REP SAF | : | 33.1 | 21.1 | 58.6 | 54.3 | 0. | 0. |
| WESTERN HEMISPHERE | : | 191.1 | 138.2 | 455.9 | 350.8 | 2.7 | 0. |
| C RICA | : | 61.0 | 44.0 | 0. | 22.2 | 0. | 0. |
| CANADA | : | 31.5 | 16.6 | 54.5 | 51.0 | 2.7 | 0. |
| GUATMAL | : | 31.9 | 0. | .2 | 8.3 | 0. | 0. |
| HAITI | : | 14.5 | 17.8 | 35.2 | 59.1 | 0. | 0. |
| HONDURA | : | .3 | .1 | 31.0 | 11.6 | 0. | 0. |
| JAMAICA | : | .3 | 11.3 | 25.2 | 38.2 | 0. | 0. |
| LW WW I | : | 6.8 | 1.0 | 8.3 | 9.0 | 0. | 0. |
| MEXICO | : | 20.4 | 16.5 | 177.6 | 99.8 | 0. | 0. |
| NICARAG | : | 3.2 | 0. | 35.8 | 6.6 | 0. | 0. |
| PERU | : | .3 | 12.3 | 39.9 | 7.5 | 0. | 0. |
| SALVADR | : | 11.3 | 6.4 | 9.6 | 10.7 | 0. | 0. |
| TRINID | : | 7.5 | 7.9 | 14.7 | 12.3 | 0. | 0. |
| TOTAL KNOWN | : | 574.8 | 425.5 | 1142.7 | 1267.4 | 2.7 | 0. |
| TOTAL UNKNOWN | : | 0. | 0. | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | : | 574.8 | 425.5 | 1142.7 | 1267.4 | 2.7 | 0. |
| EXPORTS FOR OWN ACCT | : | | | 0. | 0. | | |
| OPTIONAL ORIGIN | : | 0. | 0. | | | 0. | 0. |

CATTLE HIDES - WHOLE - EXCLUDING WET BLUES MARKETING YEAR 01/01 - 12/31
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 PIECES AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 34.0 | 129.6 | 15.9 | 37.1 | 0. | 0. |
| FRANCE | 0. | 4.0 | 0. | 0. | 0. | 0. |
| GERM, FR | 0. | 0. | 0. | 1.6 | 0. | 0. |
| ITALY | 17.1 | 109.5 | 1.0 | 22.3 | 0. | 0. |
| PORTUGL | 2.3 | 0. | 5.0 | .6 | 0. | 0. |
| SPAIN | 13.3 | 10.3 | 7.0 | 4.8 | 0. | 0. |
| SWEDEN | 0. | 2.7 | 0. | 2.5 | 0. | 0. |
| U KING | 1.4 | 3.1 | 3.0 | 5.2 | 0. | 0. |
| OTHER WEST EUROPE | 0. | 1.3 | 0. | .7 | 0. | 0. |
| TURKEY | 0. | 1.3 | 0. | .7 | 0. | 0. |
| EASTERN EUROPE | 2.4 | 0. | 0. | .7 | 0. | 0. |
| POLAND | 0. | 0. | 0. | .7 | 0. | 0. |
| ROMANIA | 2.4 | 0. | 0. | 0. | 0. | 0. |
| JAPAN | 344.7 | 118.9 | 134.5 | 109.4 | 0. | 0. |
| CHINA | 223.0 | 387.6 | 80.0 | 80.0 | 0. | 0. |
| TAIWAN | 767.1 | 803.6 | 168.5 | 212.6 | 0. | 0. |
| INDIA | 0. | 1.3 | 0. | 0. | 0. | 0. |
| OTHER ASIA AND OCEANIA | 1658.9 | 1753.4 | 696.5 | 694.2 | 0. | 0. |
| HG KONG | 12.6 | 129.5 | 6.5 | 40.6 | 0. | 0. |
| KOR REP | 1550.4 | 1464.6 | 650.6 | 579.6 | 0. | 0. |
| THAILND | 95.9 | 159.4 | 39.4 | 74.0 | 0. | 0. |
| WESTERN HEMISPHERE | 375.5 | 277.8 | 152.4 | 107.8 | 0. | 0. |
| ARGENT | 0. | 0. | 0. | 1.5 | 0. | 0. |
| CANADA | 100.4 | 53.6 | 47.8 | 25.3 | 0. | 0. |
| MEXICO | 275.0 | 224.2 | 104.6 | 81.1 | 0. | 0. |
| TOTAL KNOWN | 3405.5 | 3473.5 | 1247.8 | 1242.6 | 0. | 0. |
| TOTAL UNKNOWN | 0. | 0. | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | 3405.5 | 3473.5 | 1247.8 | 1242.6 | 0. | 0. |
| EXPORTS FOR OWN ACCT | | | 0. | 0. | | |
| OPTIONAL ORIGIN | 0. | 0. | | | 0. | 0. |

CALF SKINS - WHOLE - EXCLUDING WET BLUES MARKETING YEAR 01/01 - 12/31
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 PIECES AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 14.4 | 10.0 | 99.9 | 8.8 | 0. | 0. |
| ITALY | 14.4 | 10.0 | 99.9 | 8.8 | 0. | 0. |
| OTHER ASIA AND OCEANIA | 2.6 | 0. | 0. | 1.0 | 0. | 0. |
| ISRAEL | 0. | 0. | 0. | 1.0 | 0. | 0. |
| KOR REP | 2.6 | 0. | 0. | 0. | 0. | 0. |
| WESTERN HEMISPHERE | 52.0 | 15.1 | 5.3 | 4.9 | 0. | 0. |
| CANADA | 41.8 | 12.1 | 5.3 | 4.9 | 0. | 0. |
| MEXICO | 10.2 | 3.0 | 0. | 0. | 0. | 0. |
| TOTAL KNOWN | 69.0 | 25.1 | 105.2 | 14.7 | 0. | 0. |
| TOTAL UNKNOWN | 0. | 0. | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | 69.0 | 25.1 | 105.2 | 14.7 | 0. | 0. |
| EXPORTS FOR OWN ACCT | | | 0. | 0. | | |
| OPTIONAL ORIGIN | 0. | 0. | | | 0. | 0. |

KIP SKINS - WHOLE - EXCLUDING WET BLUES MARKETING YEAR 01/01 - 12/31
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 PIECES AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 0. | 5.9 | 20.9 | 0. | 0. | 0. |
| ITALY | 0. | 2.7 | 20.9 | 0. | 0. | 0. |
| SPAIN | 0. | 3.2 | 0. | 0. | 0. | 0. |
| JAPAN | 58.6 | 57.0 | 59.7 | 16.2 | 0. | 0. |
| OTHER ASIA AND OCEANIA | 3.5 | 6.4 | 0. | 3.3 | 0. | 0. |
| KOR REP | 3.5 | 6.4 | 0. | 3.3 | 0. | 0. |
| WESTERN HEMISPHERE | 12.0 | 11.1 | 4.3 | 0. | 0. | 0. |
| CANADA | 6.6 | 3.1 | 2.6 | 0. | 0. | 0. |
| MEXICO | 5.4 | 8.0 | 1.7 | 0. | 0. | 0. |
| TOTAL KNOWN | 74.0 | 80.3 | 84.9 | 19.5 | 0. | 0. |
| TOTAL UNKNOWN | 0. | 0. | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | 74.0 | 80.3 | 84.9 | 19.5 | 0. | 0. |
| EXPORTS FOR OWN ACCT | | | 0. | 0. | | |
| OPTIONAL ORIGIN | 0. | 0. | | | 0. | 0. |

CATTLE WET BLUES-UNSPPLIT (WHOLE OR SIDED) MARKETING YEAR 01/01 - 12/31
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 HIDE EQUIVALENTS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 36.4 | 82.2 | 14.7 | 56.2 | 0. | 0. |
| FRANCE | 0. | 8.1 | 0. | 0. | 0. | 0. |
| ITALY | 36.4 | 63.3 | 14.7 | 55.9 | 0. | 0. |
| NETHLDS | 0. | 0. | 0. | .3 | 0. | 0. |
| SPAIN | 0. | 10.9 | 0. | 0. | 0. | 0. |
| JAPAN | 2.6 | 2.8 | 0. | 1.4 | 0. | 0. |
| CHINA | 0. | 0. | 5.4 | 2.1 | 0. | 0. |
| TAIWAN | 14.5 | 62.4 | 5.4 | 12.7 | 0. | 0. |
| OTHER ASIA AND OCEANIA | 142.8 | 43.9 | 100.0 | 89.1 | 0. | 0. |
| BANGLADH | 0. | .9 | 0. | 0. | 0. | 0. |
| HG KONG | 13.7 | .7 | 3.0 | 0. | 0. | 0. |
| INDNSIA | 21.6 | 10.6 | 31.2 | 55.9 | 0. | 0. |
| KOR REP | 102.4 | 15.3 | 57.5 | 29.2 | 0. | 0. |
| THAILND | 5.0 | 16.5 | 8.3 | 4.0 | 0. | 0. |
| WESTERN HEMISPHERE | 4.2 | 0. | 1.6 | .8 | 0. | 0. |
| C RICA | 1.2 | 0. | 1.6 | 0. | 0. | 0. |
| MEXICO | 3.0 | 0. | 0. | .8 | 0. | 0. |
| TOTAL KNOWN | 200.4 | 191.3 | 127.0 | 162.4 | 0. | 0. |
| TOTAL UNKNOWN | 0. | 0. | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | 200.4 | 191.3 | 127.0 | 162.4 | 0. | 0. |
| EXPORTS FOR OWN ACCT | | | 0. | 0. | | |
| OPTIONAL ORIGIN | 0. | 0. | | | 0. | 0. |

CATTLE WET BLUES-GRAIN SPLITS (WHOLE OR SIDED) MARKETING YEAR 01/01 - 12/31
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 HIDE EQUIVALENTS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|----------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 34.1 | 69.7 | 2.6 | 19.9 | 0. | 0. |
| GERM, FR | 0. | 2.3 | 0. | 0. | 0. | 0. |
| ITALY | 0. | 10.4 | 0. | 5.4 | 0. | 0. |
| PORTUGL | 0. | 37.8 | 0. | 8.7 | 0. | 0. |
| SPAIN | 34.1 | 16.6 | 2.6 | 5.8 | 0. | 0. |
| U KING | 0. | 2.6 | 0. | 0. | 0. | 0. |
| JAPAN | 22.9 | 20.8 | 7.2 | 10.1 | 0. | 0. |
| CHINA | 4.4 | 14.3 | 5.6 | 2.4 | 0. | 0. |
| TAIWAN | 1.4 | 9.8 | .2 | 1.3 | 0. | 0. |

CATTLE WET BLUES-GRAIN SPLITS (WHOLE OR SIDED) MARKETING YEAR 01/01 - 12/31
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 HIDE EQUIVALENTS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| OTHER ASIA AND OCEANIA: | 12.6 | 17.3 | 6.1 | 10.1 | 0. | 0. |
| AUSTRAL | 0. | 0. | 0. | 2.0 | 0. | 0. |
| HG KONG | .1 | 5.9 | 4.7 | 5.5 | 0. | 0. |
| INDNSIA | 0. | 1.8 | 0. | 0. | 0. | 0. |
| ISRAEL | 0. | 1.3 | 0. | 0. | 0. | 0. |
| KOR REP | 12.4 | 3.3 | 1.3 | 2.5 | 0. | 0. |
| MALAYSA | 0. | 1.4 | 0. | 0. | 0. | 0. |
| PAKISTN | 0. | 3.6 | 0. | 0. | 0. | 0. |
| AFRICA | 6.4 | 4.4 | 1.1 | 0. | 0. | 0. |
| REP SAF | 6.4 | 4.4 | 1.1 | 0. | 0. | 0. |
| WESTERN HEMISPHERE | 15.1 | 17.6 | 1.5 | 5.2 | 0. | 0. |
| C RICA | 0. | 13.2 | 0. | 2.5 | 0. | 0. |
| DOM REP | 7.0 | 0. | 0. | 0. | 0. | 0. |
| MEXICO | 8.1 | 4.4 | 1.5 | 2.7 | 0. | 0. |
| TOTAL KNOWN | 96.8 | 153.8 | 24.2 | 48.8 | 0. | 0. |
| TOTAL UNKNOWN | 0. | 0. | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | 96.8 | 153.8 | 24.2 | 48.8 | 0. | 0. |
| EXPORTS FOR OWN ACCT | | | 0. | 0. | | |
| OPTIONAL ORIGIN | 0. | 0. | | | 0. | 0. |

CATTLE WET BLUES-SPLITS-EXCLUDING GRAIN SPLITS MARKETING YEAR 01/01 - 12/31
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 POUNDS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-------------------------|------------------------|---------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| EUROPEAN UNION | 908.0 | 811.3 | 250.6 | 85.8 | 0. | 0. |
| FRANCE | 0. | 12.3 | 0. | 0. | 0. | 0. |
| GERM, FR | 285.0 | 200.0 | 38.0 | 0. | 0. | 0. |
| ITALY | 80.0 | 304.0 | 38.1 | 0. | 0. | 0. |
| NETHLDS | 40.0 | 40.0 | 37.7 | 38.0 | 0. | 0. |
| SPAIN | 458.0 | 255.0 | 91.9 | 47.8 | 0. | 0. |
| U KING | 45.0 | 0. | 45.0 | 0. | 0. | 0. |
| CHINA | 1249.9 | 855.0 | 318.4 | 216.9 | 0. | 0. |
| TAIWAN | 945.0 | 1224.2 | 152.4 | 0. | 0. | 0. |
| OTHER ASIA AND OCEANIA: | 14164.4 | 14492.1 | 3838.0 | 3631.0 | 0. | 0. |
| HG KONG | 7954.5 | 8478.2 | 2374.3 | 1244.5 | 0. | 0. |
| INDNSIA | 2791.4 | 1964.3 | 226.6 | 1121.7 | 0. | 0. |
| KOR REP | 3418.5 | 4049.6 | 1237.1 | 1176.6 | 0. | 0. |
| PAKISTN | 0. | 0. | 0. | 88.2 | 0. | 0. |
| WESTERN HEMISPHERE | 321.1 | 2161.1 | 4.6 | 183.5 | 0. | 0. |
| BRAZIL | 0. | 40.0 | 0. | 0. | 0. | 0. |

CATTLE WET BLUES-SPLITS-EXCLUDING GRAIN SPLITS MARKETING YEAR 01/01 - 12/31
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 1000 POUNDS AS OF JANUARY 23, 1997

| DESTINATION | CURRENT MARKETING YEAR | | | | NEXT MARKETING YEAR | |
|-----------------------|------------------------|---------|---------------------|--------|---------------------|--------|
| | OUTSTANDING SALES | | ACCUMULATED EXPORTS | | OUTSTANDING SALES | |
| | THIS WEEK | YR AGO | THIS WEEK | YR AGO | THIS WEEK | YR AGO |
| CANADA | 90.0 | 0. | 0. | 43.2 | 0. | 0. |
| COLOMB | 0. | 35.0 | 0. | 0. | 0. | 0. |
| MEXICO | 231.1 | 2086.1 | 4.6 | 140.3 | 0. | 0. |
| TOTAL KNOWN | 17588.5 | 19543.7 | 4564.1 | 4117.2 | 0. | 0. |
| TOTAL UNKNOWN | 0. | 0. | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | 17588.5 | 19543.7 | 4564.1 | 4117.2 | 0. | 0. |
| EXPORTS FOR OWN ACCT | | | 0. | 0. | | |
| OPTIONAL ORIGIN | 0. | 0. | | | 0. | 0. |

